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## **THIRTY FIFTH ANNUAL GENERAL MEETING**

Day: Thursday

Date: September 28, 2017

Time: 11:00 A.M.

Venue: 18/32, East Patel Nagar, New Delhi – 110 008

#### **IMPORTANT COMMUNICATION TO MEMBERS**

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and issued circulars stating that service of notice / documents including Annual Report can be sent by email to its members. To support this new path introduced on the front of the Government in full measure, members who have not registered their email addresses, so far, are requested to send and accordingly register their email addresses on the email provided by the Company greeninitiative@apisindia.com as soon as possible. To register the email addresses, shareholders must send duly filled E-Communication Registration Form appended at the end of this Annual Report.

### **CORPORATE INFORMATION**

**Board of Directors** 

Chairman

Mr. Deepak Anand (**DIN** - 00999570)

ManagingDirector

Mr. Vimal Anand (**DIN** - 00951380)

Whole-TimeDirector

Mr. Amit Anand (**DIN** – 00951321)

**Non Executive Non Independent Director** 

Ms. Prem Anand (**DIN** – 00951873)

**Independent Non Executive Director** 

Mr. Sushil Gupta (**DIN** – 01549211)

Mrs. Shalini Malik(**DIN** - 03397744)

Mr. Karan Ahooja (**DIN** – 02688727)

Mrs. SunitaChaddha (DIN - 03398434)

**Company Secretary** 

Mr. Vikas Aggarwal

**Registered & Corporate Office** 

**APIS INDIA LIMITED** 

18/32, East Patel Nagar,

New Delhi – 110 008 (Delhi)

Tel. No. - 011 - 43206666

Fax No. - 011 - 25713631

Email: mail@apisindia.com

Website: www.apisindia.com

**Works** 

Unit

Khasra No.: 66 – 72, Village Makhiali,

DundiPargana, Manglore,

Roorkee - 247 667

Uttarakhand

**Bankers** 

Canara Bank(Overseas Branch, New Delhi)

**IDBI Bank Limited** (New Delhi)

Kotak Mahindra Bank Limited (New Delhi)

Axis Bank (New Delhi)

Yes Bank Limited (New Delhi)

**DBS Limited** (New Delhi)

State Bank of India (New Delhi)

City Bank N.A. (New Delhi)

ICICI Bank Limited (New Delhi)

Registrar & Share Transfer Agent

M/s Skyline Financial Services Private Limited

D – 153A, 1<sup>st</sup> Floor,

Okhla Industrial Area,

Phase – I,

New Delhi - 110 020

Delhi

Ph:011 - 2681 2683

Fax: 011 – 2629 2681

Email: <a href="mailto:contact@skylinerta.com">contact@skylinerta.com</a>

Website: www.skylinerta.com

**Statutory Auditors** 

M/s Sudhir Agarwal & Associates

S – 524, Vikas Marg,

Shakarpur,

Delhi – 110 092, Delhi

## **DIRECTORS' & MANAGEMENT DISCUSSION AND ANALYSIS REPORT**

### Dear Shareholders,

Your Directors have pleasure in presenting 35<sup>th</sup> Director's Report along with the Management Discussion and Analysis Report and the Statements of Audited Accounts for the Financial Year ended March 31, 2017.

## 1. CORPORATE OVERVIEW

Apis India Limited is a leading honey processor in India and is currently having its corporate headquarter in Delhi with manufacturing plant in Roorkee, Uttrakhand.

Your company prepares its financial statements in compliance with Companies Act, 2013 and Accounting Standards, as applicable. The estimates and judgments relating to the financial statements are made on a prudent and reasonable basis, so as to reflect in a true and fair manner. The form and substance of transactions reasonably present your company's state of affairs, profits and cash flow for the year ended March 31, 2017.

### 2. FINANCE AND ACCOUNTS

The financial statements of your company for the year ended March 31, 2017 have been prepared in accordance with revised schedule VI and accordingly, the previous year figures have been regrouped / recast wherever necessary.

#### 3. FINANCIAL PERFORMANCE

The financial highlights of the company for the year ended March 31, 2017 along with previous year figures are given below:

(Amount in Rs. Lacs)

Particulars	March	March 31,
	31,2017	2016
Net Sales / Income from Operations	16,274.70	15,318.14
Other Income	86.17	5.16
Less: Interest & Finance Charges	87.07	173.93
Less: Depreciation	182.62	183.30
Profit before Tax	1,493.00	1,413.19

Provision for Tax including the MAT Credit (Netted off) during the	439.80	119.54
year	1 000 10	4.276.00
Profit after Tax	1,030.19	1,276.00
Add: Balance in Profit & Loss Account	3,700.05	2,440.92
Amount Available for Appropriation	4,730.24	3,716.92
Appropriations:		
Dividend on Preference Shares	14.00	14.00
Tax on Dividend	2.87	2.87
Reserves excluding revaluation reserves (Closing Balance)	4,713.38	3,700.05

#### 4. FINANCIAL REVIEW

### **TURNOVER**

There has been increase in revenue during the period under review. This year, it has been able to achieve the Net Sales of Rs. 16,274.70 lakhs compare to previous year Rs. 15,318.14 lakhs including revenues from food division. The other Operating Revenue has also been Rs. 661.01 (previous year 503.45 lakhs).

The Other Income which comprises of Interest Income and other miscellaneous income is Rs. 86.17 lakhs as compared to the last year which was Rs. 5.16 lakhs.

The company's export has been increased to Rs. 11,217.77 lakhs from Rs. 11,135.65 lakhs during the year under review achieving a growth of 0.74%

#### PROFITABILITY AND EARNING PER SHARE

The Operating Profit (Earnings before interest, tax and depreciation) to Rs. 1,762.69 lakhs as compared to Rs.1,770.12 lakhs in the previous year.

During the year, company's net profit after tax is amounted to Rs. 1,030.19 lakhs as compared to Rs. 1,276.00 lakhs in the previous year.

Earnings per share were Rs. 18.70 as compared to Rs 23.16 in the previous year.

## **TRANSFER TO RESERVES**

Your company proposes to transfer 1,030.19 lakhs to Reserve and Surplus account of the balance sheet. This increases the amount of closing balance of the Reserves and Surplus comes to Rs. 4,705.85 lakhs (previous year Rs. 3,693.20 lakhs) after paying the dividend on Preference Shares.

### **DIVIDEND**

Considering the expansion plans of the company, the Board of Directors is unable to recommend any dividend for the financial year ending March 31, 2017 on the Equity Shares of the company.

However, the company has proposed dividend on 4% Preference Shares of the company @ 4% amounting to Rs. 4/- per share. The dividend pay-out amount on preference shares aggregating to Rs. 14.00 lakhs (previous year Rs. 14.00 lakhs). The dividend distribution tax is on the recommended dividend amounts to Rs. 2.87 lakhs (previous year Rs. 2.87 lakhs).

### 5. OPERATIONS REVIEW

The honey is collected from the beekeepers in the fields and after processing the same ends up in sophisticated export and domestic market where the norms are very stringent regarding honey being a food product.

#### 6. EXPORTS

The continued thrust on export activities and quality of products manufactured by the company has resulted in a phenomenal increase in direct exports from Rs. 11,135.65 lakhs in previous year to Rs. 11,217.77 lakhs in current year showing an increase of about 0.74% (approx.).

## 7. NUMBER OF MEETINGS OF THE BOARD

The Board met 25 (Twenty five) times in financial year 2017. The maximum interval between any two meetings did not exceed 120 days.

#### 8. BOARD INDEPENDENCE

Definition of Independence of Directors is derived from Regulation 16(1) (b) of the SEBI (LODR) Regulation, 2015 and Section 149(6) of the Companies Act, 2013. Based on the confirmation / disclosures received from the Directors under section 149(7) of the Companies Act 2013 and on evaluation of the relationships disclosed, the following Non-Executive Directors are considered as Independent Directors:-

Name of the Independent Director	DIN No
Mrs. Shalini Malik	03397744
Mr. Sushil Gupta	01549211
Mrs. Sunita Chaddha	03398434
Mr. Karan Ahooja	02688727

### 9. DIRECTORS AND KEY MANAGERIAL PERSONNEL

Pursuant to the provisions of section 149 following are the Directors and KMP of the company:

Category	Name	DIN No.
Executive Director	Mr. Deepak Anand	00999570
Executive Promoter Director	Mr. Vimal Anand	00951380
(Including Managing Director & Jt. Managing Director)	Mr. Amit Anand	00951321
Independent Non- Executive	Mrs. Shalini Malik	03397744
Directors	Mr. Sushil Gupta	01549211
	Mrs. Sunita Chaddha	03398434
	Mr. Karan Ahooja	02688727
Company Secretary	Vikas Aggarwal	

## 10. COMMITTEES OF THE BOARD

The Company's Board has the following Committees:

- 1. Audit Committee
- 2. Nomination and remuneration committee
- 3. Stakeholders Relationship Committee
- 4. Corporate Social Responsibility Committee

The details of the membership and attendance of the meetings of the above Committees of the board are provided in the Corporate Governance report of the annual report.

## 11. INTER CORPORATE LOAN AND INVESTMENTS

The Company has complied with the provisions of sections 186 of Companies act 2013 in relation to loan, Investment & Guarantee given by the company during the financial.

## 12. RELATED PARTY TRANSACTIONS

# A) Name of related parties and description of relationship

(a) Key Management Personal

Mr. Vimal Anand, Managing Director

Mr. Amit Anand, Joint Managing Director

Mr. Deepak Anand, Chairman

(b) Relative of Key Management Personnel

Mrs. Mansha Anand (Wife of Mr. Vimal Anand), Marketing - Head

Mrs. Sakshi Anand (Wife of Mr. Amit Anand), Administration-Head

(c) Enterprises over which Key Management Personnel exercise Significant influence: One Enterprises, Proprietorship of Amit Anand

# **B) Related Party Transaction**

## (Amount in INR Lac)

Sr. No.	Particulars	Key Management Personnel	Relative of key Management Personnel	Enterprises over which key managerial personnel exercise significant influence
Details o	f Transactions			
(1)	Security Deposit against Rent	35.00	35.00	NIL
(2)	Rent(exclusive of service tax)	3.15	11.25	NIL
(3)	<b>Directors Remuneration</b>	108.00		NIL
(4)	Salary		78.00	NIL
(5)	Trading of goods	212.70		212.70

# C) Disclosure in respect of material transactions with related parties

## (Amount in INR Lac)

Sr. No.	Particulars	Amount
(i)	Security Deposit against Rent	
	Mr. Deepak Anand	35.00
	Mrs. Prem Anand	35.00
(ii)	Rent (exclusive of service tax)	
	Mrs. Prem Anand	16.50
	Mr. Deepak Anand	7.50
(ii)	Director's Remuneration	
	Mr. Vimal Anand	48.00

	Mr. Amit Anand	48.00
	Mr. Deepak Anand	12.00
(iv)	Salary	
	Mrs. Manisha Anand	42.00
	Mrs. Sakshi Anand	36.00
(v)	Trading of goods	
	A- One Enterprises, Proprietorship of Amit Anand	212.70

## 13. BOARD EVALUATION

The board of directors has carried out an annual evaluation of its own performance, board committees and individual directors pursuant to the provisions of the Act and the corporate governance requirements as prescribed by Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015 ("SEBI Listing Regulations").

### 14. POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION AND OTHER DETAILS

The Company's policy on directors' appointment and remuneration and other matters provided in section 178(3) of the Act has been disclosed in the corporate governance report, which forms part of this report.

## 15. MANAGEMENT DISCUSSION AND ANALYSIS

The Management Discussion & Analysis Report is presented in a separate section, which forms part of this Director's Report.

## 16. SUBSIDIARY AND ASSOCIATE COMPANY

The Company has 2 associate companies as on 31<sup>st</sup> March, 2017 within the meaning of section 2(6) of the companies Act, 2013 ('Act')

Sr.	Name And Address of The	CIN/GLN	Holding/	%of shares held	Applicable
No.	Company		Subsidiary		Section
			/Associate		
1	MODERN HERBALS PRIVATE	U24239DL2000PTC103411	Associate	100% by	2(6)
	LIMITED			Promoters of	
				the Company	
2	APIS NATURAL PRODUCTS	U15139PB1997PTC020686	Associate	100% by	2(6)
	PRIVATE LIMITED			Promoters of	
				the Company	

### 17. CREDIT RATING

CRISIL Limited is one of the most experienced and leading credit rating agencies in the country today. The grading services offered by CRISIL employ pioneering concepts and methodologies.

## **CRISIL** has assigned rating as follows:

Total Bank Loan Facilities Rated	Rs. 635 Million Enhanced from Rs. 437 Million)	
Long Term Rating	CRISIL BBB/Stable (Upgraded from CRISIL BBB	
	/Stable)	
Short term Rating	CRISIL A3+ (upgraded from CRISIL A3)	

#### 18. LISTING

The Equity Shares of your company are listed with Bombay Stock Exchange (BSE) Limited.

### 19. PARTICULARS OF EMPLOYEES

Pursuant to the provisions of Companies Act, 2013 and rules framed there under, names and other particulars of employees are required to be attached to this report.

However as per the Companies Act, 2013, the report and annual accounts of your company sent to the shareholders do not contain the said annexure. Any member desirous of obtaining a copy of said annexure may write to your Company Secretary at the registered office of the company.

## **20. INSURANCE**

All the properties of the company including plants & machinery, stocks, building, etc. are adequately insured and protected against various risks.

## 21. DEPOSITS

The company has not accepted any deposits from public within the meaning of Section 73 and 76 of the Companies Act, 2013 and rules made there under.

## 22. DIRECTORS

The Board of Directors of the Company is duly constituted as per the provisions of the Companies act, 2013. There has been no change in the constitution of Board during the year under review i.e. the structure of the Board remains the same.

## 23. AUDITORS

## (A) STATUARY AUDITORS

M/s Sudhir Agarwal & Associates, Chartered Accountants, New Delhi, holds office as a Statutory Auditor until the conclusion of forthcoming Annual General Meeting of the company and are eligible for reappointment to audit the accounts of the company.

The company has received a requisite certificate, pursuant to Section 139(1) read with rule 4 of companies (Audit and auditors Rules, 2014 and 141 of the Companies Act, 2013 from M/s Sudhir Agarwal & Associates, Chartered Accountants, Statutory Auditor of the company regarding their eligibility for re-appointment as an Auditor of the company.

**Auditors Remarks:** The Auditor's Report along with Notes on Financial Statements are self – explanatory and do not call for any further comments.

## (B) SECRETARIAL AUDIT

Pursuant to provisions of The Companies Act 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 the company has appointed **M/s Umesh Kumar & Associates, New Delhi** a firm of company Secretary in Practice to undertake the secretarial audit of the company for the year 2016-17. The report of the secretarial audit is annexed herewith and marked as **Annexure I**.

## 24. CORPORATE GOVERNANCE

The company is committed to maintain the highest standards of corporate governance. Your company is in compliance with the requirements and disclosures with respect to the Code of Corporate Governance as required under Regulation 24 of SEBI (LODR) Regulations, 2015. As a listed company, necessary measures are taken to comply with the SEBI (LODR) Regulations, 2015.

A separate section on corporate governance forming part of the Directors' Report and the certificate confirming on corporate governance for the year ended March 31, 2017 from M/s Umesh Kumar & Associates, Company Secretaries, New Delhi is attached hereto and forms part of this Annual Report as **Annexure II** 

#### **25.CODE OF CONDUCT**

The code of conduct laid down by the Board is in operation in the company. All Board members and senior management personnel have affirmed the compliance with the code. The declaration to this effect is enclosed to the corporate governance report.

### **26. DIRECTOR'S RESPONSIBILITY STATEMENT**

Pursuant to Section 134(5) of the Companies Act, 2013, in relation to financial statements for the Financial Year ending March 31<sup>st</sup> 2017, the Board of Directors report that: -

- a) In the preparation of the annual accounts for the period ended March 31, 2017, the applicable accounting standards have been followed;
- b) The Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of Affairs of the company at the end of the financial year March 31, 2017 and of the profit of the company for that period;
- c) The Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 safeguarding of the assets of the company and for preventing and detecting fraud and other irregularities;
- d) The Directors had prepared the annual accounts for the period ended on March 31, 2017 on a going concern basis.
- e) the directors, had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and are operating effectively.
  - Explanation.--For the purposes of this clause, the term "internal financial controls" means the policies and procedures adopted by the company for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information;
- f) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### 27. CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION

The particulars as prescribed under Section 134 of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014 are given as an **Annexure III** to this Report.

## 28. INTERNAL AUDITOR

Your Company has appointed M/s Mukhtar Alam & Associates Chartered Accountant, New Delhi as Internal Auditor for the year 2017-18.

#### 29. EXTRACT OF ANNUAL RETURN

As provided under section 92(3) of the Act, the extract of annual return is given in Annexure IV in the prescribed Form MGT-9, which forms part of this report

### **30. CORPORATE SOCIAL RESPONSIBILITY**

In compliance with Section 135 of the Companies Act, 2013 and (Corporate Social Responsibility Policy) Rules, 2014 and other applicable provisions your company has already constituted the corporate social responsibility committee. The said committee has already framed the CSR policy and board has approved the policy in its meeting. The provision of CSR has already been implemented in the company. The extract of CSR Report is given in Annexure V

# 31. THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION, AND REDRESSAL) ACT, 2013

In Compliance with Section 4 of the Sexual Harassment of Women at Workplace (Prevention, Prohibition, and Redressal) Act, 2013, your Company has constituted an 'Internal Complaints Committee' ('Committee'). Because the number of complaints filed during the year was NIL, the Committee prepared a NIL complaints report. This is in compliance with Section 22 of the Act.

## **32. PARTICULARS OF EMPLOYEES**

The information required under section 197 of the Act read with rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below:

# 1. THE RATIO OF REMUNERATION OF EACH DIRECTOR TO THE MEDIAN EMPLOYEES REMUNERATION OF THE COMPANY FOR THE FY 2016-2017

(Amount in RS.)

S.No.	Name	Designation	CTC	Median Employee Salary	Ratio
1	Mr. Vimal Anand	Managing Director	48,00,000	2,68,556	17.87:1
	Mr. Amit Anand	Joint Managing	48,00,000	2,68,556	17.87:1
2		Director			
3	Mr. Deepak Anand	Director	12,00,000	2,68,556	4.47:1

Note- Required median has been calculated by considering the annual cost of the company (CTC) for the Directors and Employees.

# 2. THE PERCENTAGE INCREASE IN REMUNATION OF EACH DIRECTOR, CHIEF FINANCIAL OFFICER, CHIEF EXECUTIVE OFFICER, COMPANY SECRETARY OR MANAGER, IN THE FINANCIAL YEAR 2016-17

The changes made in the remuneration of each director, chief financial officer, chief executive officer, company secretary or manager in the financial year is as follows:-

			Remunerati	Remuneration		
S.No	Name	Designation	on paid	paid in FY	Change	Percenta
	Name	Designation	in FY 2015-	2016-17	Change	ge (%)
			16			
	Mr. Vimal Anand	Managing	36,00,000	48,00,000	12,00,000	33.33
1		Director				
	Mr. Amit Anand	Joint Managing	34,80,000	48,00,000	13,20,000	37.93
2		Director				
3	Mr. Deepak Anand	Director	600,000	12,00,000	0	100
	Mr. Vikas Agarwal	Company	4,83,000	4,83,000	0	0
4		Secretary				

# 3. THE PERCENTAGE INCREASE IN THE MEDIAN REMUNERATION OF EMPLOYEES IN THE FINANCIAL YEAR

The details of percentage increase in the median remuneration of employees in the financial year are as follows:

Median of Common employees from Apr-16 & Mar-17

(Amount in RS.)

Remuneration of Apr-16	Remuneration of Mar-17	Increase	Percentage
(Total earning + Employer PF)	(Total earning + Employer PF)		(%)
22028	22,380	352.00	1.60

## 4. THE NUMBER OF PERMANENT EMPLOYEES ON THE ROLLS OF COMPANY

The number of permanent employees on the rolls of the company as on 31<sup>st</sup> March, 2017 is 423.

NAME OF THE	As on 31st March 2016	As on 31st March 2017	% CHANGE
COMPANY	(No. of Employees on	(No. of Employees on	DURING THE
	Payrolls)	Payrolls)	YEAR
APIS INDIA LTD.	163	423	159.51%

# 5. THE EXPLANATION ON THE RELATIONSHIP BETWEEN AVERAGE INCREASE IN REMUNERATION AND COMPANY PERFORMANCES

### **COMPANY PERFORMANCE**

(Amount in Rs.)

PARTICULARS	FINANCIAL YEAR	FINANCIAL YEAR	% CHANGE
	2015 -2016	2016-2017	
TOTAL REVENUE	1,53,23,41,000	1,627,470,351.00	6.24
PROFIT BEFORE TAX	14,13,19,000	14,92,99,544.00	5.65
PROFIT AFTER TAX	12,76,00,000	10,30,19,228.00	-19.26
TOTAL REMUNERATION	4,30,65,000	8,92,63,732.00	107.28
PAID			

The overall remuneration paid by the company has increased by 107.28% as compared to previous financial year. Most of the employees of the company have only the fixed components with negligible variable components hence the remuneration paid does not vary with the revenue of profit after tax of the company. The nature of the business of the company directly relates with market conditions, economic environment, government stability and various other factors. The company has the practice of having a long term relationship with its employees and thus do not have major impact of increase / decrease in revenue or change in market conditions. The company

evaluates its employees, KMP's, as per nomination and remuneration and evaluation policy adopted by the board.

# 6. COMPARISION OF THE REMUNERATION OF THE KEY MANAGERIAL AGAINST THE PERFORMANCE OF THE COMPANY

(Amount in Rs. lakhs)

Aggregate remuneration of key managerial personnel (KMP) in FY 17 (`Lakhs)	112.83
Revenue (`Lakhs)	16274.70
Remuneration of KMPs (as a % of revenue)	0.70
Profit before Tax (PBT) (`crores)	1493.00
Remuneration of KMP (as a % of PBT)	7.56

The remuneration of the KMP's are duly reviewed on annual basis keeping in mind the tenure, the past performance and current performance. The remuneration of directors has reviewed this year.

7. AVERAGE PERCENTILE INCREASE ALREADY MADE IN THE SALARIES OF EMPLOYEES OTHER THAN THE MANAGERIAL PERSONNEL IN THE LAST FINANCIAL YEAR AND ITS COMPARISON WITH THE PERCENTILE INCREASE IN THE MANAGERIAL REMUNERATION AND JUSTIFICATION THEREOF AND POINT OUT IF THERE ARE ANY EXCEPTIONAL CIRCUMSTANCES FOR INCREASE IN THE MANAGERIAL REMUNERATION

The details relating to the average percentile increases in the salary from last financial year is as follows:

(Amount in Rs.)

Remuneration paid to employees excluding	Remuneration paid to employees excluding	% change in remuneration paid to employees	Remuneration paid to managerial personnel for	Remuneration paid to managerial personnel for	% change in Remuneration paid to managerial
managerial personnel for the FY 2015-16	managerial personnel for the FY 2016-17	excluding managerial personnel	the FY 2015-16	the FY 2016- 17	personnel
3,38,22,132	7,45,52,517	121.00%	76,80,000	1,08,00,000	40.63

Place: New Delhi

## 33. ACKNOWLEDGEMENT& APPRECIATION

Your company wish to place on record their appreciation for the contribution made by the employees at all levels but for whose hard work, solidarity, and support your company's achievements would not have been possible.

Your Directors would like to thank all its shareholders, bankers and various other statutory authorities for the faith reposed and supporting in endeavor of the company.

Last but not the least, the Board is extremely thankful to all the domestic and overseas customers who have been a source of strength in our growth progress and we would like to express our gratitude to them.

## For and on behalf of the Board of Directors

Sd/- Sd/-

Vimal Anand Amit Anand

Date: 06<sup>th</sup> September 2017 (Managing Director) (Jt. Managing Director)

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### 1. INDUSTRY STRUCTURE AND DEVELOPMENTS

Being into the business of rearing and hiving honey bees for the purpose of generation and export of honey the Company basically carries on the business of apiculture and falls in the Agricultural Industry. The Companies operated in an unexplored apiculture market and focused for bright growth opportunities in future.

### 2. OPPOTUNITIES AND THREATS

There is a huge opportunities for honey market to grow in India because of availability of raw material and other incentives provided by the Government. The opportunity in honey product will remain high considering enhanced demand in the international market as well as increase in consumption of domestic market. In India there is ample opportunity for new Retail food business taken up by the company as being increase in per capita income and growing spending on leisure activities.

Due to inflationary pressures, the fluctuation in prices of raw material and high prices of packing material will remain a major threat for honey market. But your Company is taking steps by negotiating with the buyers to get the requisite prices. In the Retail Food Division the product category being new in India, Company has to establish it among consumers and match the Taste preference of customers.

Fluctuation in Foreign Currency rates may result into both opportunity and threat for us since your Company is predominantly is Export oriented.

## 3. OUTLOOK

The Company will continue to explore the honey market as a whole and even aims at business expansion and exploration of unhidden areas of work.

## 4. RISK AND CONCERNS

Due to Increase in demand for the Raw Honey there might be a increase in the price of Raw Material which in turn might affect the margins of the company. The Competition is expected to be more aggressive driving the price pressures. Uncertainty in global economic growth coupled with inflationary pressures might impact the growth of the Company. For its Food division company has to compete with already well established Food chain operators and make a niche for its product in the highly competitive market

The shares of the company being non – frequently traded and the high price of the shares is 17.70 as on 8th December, 2016 and low price of the share is 12.03 as on 19th October, 2016.

#### **RISK MANAGEMENT:**

Your Company has laid down procedures to inform the Board members about the risk assessment and risk minimization procedures. The Company is exposed to risk from foreign exchange and price risks.

## **Foreign Exchange Risk**

The Company's policy is to actively manage its long term foreign exchange risk within the framework laid down by the Board. A Volatile dollar rate is always a threat for the business but the Company had minimized such risk by taking dollar based fund facilities from Banks...

#### **Price Risk**

There is substantial increase in Raw Material Prices. But your Company is continuously negotiating with the existing vendors to get the requisite price hike.

## **INTERNAL CONTROL & THEIR ADEQUACY:**

Your Company believes in formulating adequate and effective internal control system and implementing the same to ensure the protection against misuse or loss of assets and interest of the Company are safeguarded and reliability of the accounting data and accuracy are ensure with proper checks and balances.

The Audit Committee meets periodically reviews the effectiveness and suggests improvement for strengthening them. The culture of self governance and internal control sustained through varied set of activities including well defined policies and self certification on adherence to the policies and procedure. Good governance, sound internal controls forms the habitat in this environment.

The Audit Committee of the Board of Directors, Statutory Auditors and the Business Heads are periodically appraised of the internal audit findings and corrective action taken.

## 7. SEGMENT WISE PERFORMANCE

Segment wise reporting is not applicable to the Company for the year 2016-17.

#### FINANCIAL OPERATION AND PERFORMANCE:

In the current year, your Company has been able to achieve the net sales of Rs. 16,274.70 Lakhs compare to previous year Rs 15,318.24 Lakhs. The Company's Export has been increased from Rs. 11,135.65 lakhs to Rs. 11217.77 lakhs during the year under review.

During the year, Company's profit before tax has amounted to Rs 1493.00 (previous year Rs.1413.19 lakhs). Earnings per share were Rs.18.70 as compared to Rs. 23.16 for the previous year.

#### 9. STRENGTH

Core competency in the unexplored market segment and huge growth prospects in honey and honey related products marks the strength of the Company's product.

#### 10. INDUSTRIAL RELATIONS AND HUMAN RESOURCE MANAGEMENT:

Your Company is keenly concerned about the interest of its human resources in the organization and looks after their concerns in the best possible manner.

As on March 31, 2017, in all there were 423 employees on the rolls of the Company. Of these 82, were at the Executive level and the remaining 341 in non-executive level. Industrial relations situation in units of the Company continued to be cordial and peaceful.

#### 11. CAUTIONARY STATEMENT:

Statement in this report describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations. Although we believe our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties which includes raw material availability, prices, cyclical demand and changes in government regulation, tax regimes and other incidental factors that could cause actual outcomes and results to be materially different from those expressed or implied.

## **SECRETARIAL AUDIT REPORT**

## For the financial year ended on 31st March, 2017

(Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014)

To,
The Members,
APIS India Limited
CIN- L51900DL1983PLC164048
18/32, East Patel Nagar, New Delhi-110008

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by APIS India Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31<sup>st</sup> March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder and applicable provisions of the Companies Act, 1956;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA) and the rules made there under: (Not Applicable).
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;

- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') viz.:
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (d) The Securities and Exchange Board of India (Share based Employee Benefits) Regulations, 2014;
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009: and.
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;

## (vi) OTHER APPLICABLE ACTS,

- (a) Maternity Benefits Act, 1961
- (b) Payment of Wages Act, 1936, and rules made thereunder,
- (c) The Minimum Wages Act, 1948, and rules made thereunder,
- (d) Employees' State Insurance Act, 1948, and rules made thereunder,
- (e) The Employees' Provident Fund and Miscellaneous Provisions Act, 1952, and rules made thereunder,
- (f) The Payment of Bonus Act, 1965, and rules made thereunder,
- (g) Payment of Gratuity Act, 1972, and rules made thereunder,
- (h) The Contract Labour (Regulation & Abolition) Act, 1970
- (i) Prevention of Money Laundering Act, 2002

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India on the meetings of Board of Directors and General Meetings.
- (ii) The Listing Agreements mentioned under SEBI (Listing Obligations and Disclosure Requirements)
  Regulations, 2015

During the period under review the Company has complied with the provisions of the Act, Rules,

Regulations, Guidelines, Standards, etc. mentioned above.

We further report that,

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors,

Non-Executive Directors and Independent Directors. The changes in the composition of the Board of

Directors that took place during the period under review were carried out in compliance with the

provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on

agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further

information and clarifications on agenda items before the meeting and for meaningful participation at

the meeting.

As per minutes of the meetings duly recorded and signed by the Chairman, the decision of the board

was unanimous and no dissenting views have been recorded.

We further report that there are adequate systems and processes in the company commensurate with

the size and operations of the company to monitor and ensure compliance with applicable laws, rules,

regulations and Guidelines.

We further report that during the audit period the Company had no significant events which had bearing

on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines,

standards, etc.

Sd/-

New Delhi

September 06, 2017

Umesh Kumar & Associates Practicing Company Secretary

COP No.: 8361

**Note:** This report is to be read with our letter of even date which is annexed as 'ANNEXURE A' and forms

an integral part of this report.

'ANNEXURE A'

To,

The Members,

**APIS India Limited** 

CIN-L51900DL1983PLC164048

18/32, East Patel Nagar, New Delhi-110008

Our report of even date is to be read along with this letter.

1. Maintenance of secretarial records is the responsibility of the management of the company. Our

responsibility is to express an opinion on these secretarial records based on our audit.

2. We have followed the audit practices and processes as were appropriate to obtain reasonable

assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe

that the presence and practices we followed provide a reasonable basis for our eninian

that the processes and practices, we followed, provide a reasonable basis for our opinion.

3. We have not verified the correctness and appropriateness of financial records and Books of

Accounts of the company.

4. Wherever required, we have obtained the Management representation about the compliance of

laws, rules and regulations and happening of events, etc.

5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations,

standards is the responsibility of management. Our examination was limited to the verification

of procedures on test basis.

6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor

of the efficacy or effectiveness with which the management has conducted the affairs of the

company.

Sd/-

New Delhi

September 06, 2017 Pra

Umesh Kumar & Associates Practicing Company Secretary

COP No.: 8361

Annexure - II

#### **REPORT ON CORPORATE GOVERNANCE**

Pursuant to Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") the Company has executed fresh Listing Agreements with the Stock Exchanges.

The Company is in compliance with the requirements stipulated under Listing Agreements and regulation 17 to 27 read with Schedule V and clauses (b) to (i) of sub-regulation (2) of regulation 46 of SEBI Listing Regulations, as applicable, with regard to corporate governance.

The report containing the details of corporate governance systems and processes at Apis India Limited is as under:

#### 1. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE

The company believes that the code prescribes only a minimum framework for governance of business in corporate framework. The company's philosophy is to develop this desired minimum framework and institutionalize the spirit it entails. This will lay the foundation for further development of superior governance practice which is vital for growing a successful business. The company recognizes that transparency, disclosure, financial control and accountability are the pillars of any good system of corporate governance. It is company's endeavor to attain highest level of governance to enhance the stakeholder's value.

Corporate governance is about directing and controlling the company with the overriding objective of optimizing return for the shareholders. A good governance process aims to achieve this by providing long-term visibility of its business, ensuring effective relationship with stakeholders, establishing systems that help the Board in understanding risk appetite and monitoring risk at every stage of corporate evolution process. The company's philosophy is responsive to the aspirations of customers, suppliers, lenders, employees, the shareholders and the expectations of the society.

The company believes that any meaningful policy on corporate governance must provide empowerment to the executive management of the company and simultaneously create a mechanism of checks & balances which ensure that the decision making powers vested in the executive management is used with care and responsibility to meet stakeholder's aspirations and societal expectations. The company firmly believes in good corporate governance framework to attain the highest level of transparency, accountability and integrity.

### 2. COMPANY'S GOVERNANCE STRUCTURE

The corporate governance structure at Apis India Ltd. is as follows:

- Board of Directors: The functioning of the Board is democratic. The members of the Board with the permission of chairman are free to bring up any matter for discussion at the Board meetings. The Board plays a key role in framing policies for ensuring and enhancing good governance. Besides its primary role of setting corporate strategies, goals and monitoring corporate performance, the Board directs and guides the activities of the management towards achieving those corporate goals, seeks accountability with a view to achieve sustained and consistent growth aimed at adding value for its stakeholders.
- 2 **Board Committee:** The Board has constituted various committees *viz*; Audit Committee, Nomination and remuneration Committee, Shareholders'/Investors' Grievance Committee. Each Committee has been mandated to operate within a given framework.

A report on compliance with the code of corporate governance as prescribed by the Securities and Exchange Board of India (SEBI) and incorporated in the Listing Agreement is given below:

## 3. BOARD OF DIRECTORS

The size and composition of the Board of Directors confirms the requirement of Listing Agreement to maintain the independence of the Board. The Board of Directors comprises of Chairman, Managing Director, Whole-time Directors and other Independent Directors. Mr. Vimal Anand is Executive Director designated as Managing Director of the company, Mr. Amit Anandis designated as Joint Managing Director of the company and Mr. Deepak Anand is designated as Whole time Director.

## **Composition of Board of Directors**

As on March 31, 2017, the composition of Board of Directors comprised proper combination of Executive Director and Non – Executive Director. Of the total number of Directors i.e. Seven (7), more than fifty percent of the Board of Directors (i.e 57.14%) comprises Non - Executive Director. The name and categories of Directors along with DIN Number are as follows:

		No. of	% to total no	
Category	Name	Director	of director	DIN No.
Executive Director - Chairman	Mr. Deepak Anand	3	42.85	00999570
Executive Promoter Director	Mr. Vimal Anand			00951380
(including Managing Director & Jt. Managing Director)	Mr. Amit Anand			00951321
	Mrs. Shalini Malik	4	57.15	03397744
Independent Non-Executive	Mr. Sushil Gupta			01549211
Directors	Mrs. Sunita Chaddha			03398434
	Mr. Karan Ahooja			02688727
		7	100	

None of the Directors of the company is a member in more than ten (10) committees or acts as a Chairman in more than five (5) committees, as specified in Regulation 26(1) of SEBI (LODR), Regulation 2015. The company is notified by Directors, from time to time, status of committee positions he occupies in other companies.

## 4. **BOARD MEETINGS**

The Board meets at regular intervals and detailed agenda is sent to each director prior to Board and committee meetings. During the Financial Year 2016-17, 25 (Twenty five) Board Meetings were held and the gap between two meetings did not exceed four months as required by listing agreement. The dates of such Board Meetings were as follows:-

Sr. No.	Date of Board Meeting	Quarter(I,II,III,IV)	
1	05 <sup>th</sup> April 2016		
2	21 <sup>st</sup> April 2016		
3	02 <sup>nd</sup> May 2016	Appett to a	
4	17 <sup>th</sup> May 2016	April – June (1 <sup>st</sup> Quarter)	
5	28 <sup>th</sup> May 2016	(1 Quarter)	
6	03 <sup>rd</sup> June 2016		
7	29 <sup>th</sup> June 2016		
8	20 <sup>th</sup> July 2016		
9	14 <sup>th</sup> August 2016	Luky Comtombon	
10	25 <sup>th</sup> August 2016	July – September (2nd Quarter)	
11	06 <sup>th</sup> September 2016	(Ziiu Quarter)	
12	15 <sup>th</sup> September 2016		

13	29 <sup>th</sup> September 2016	
14	18 <sup>th</sup> October 2016	
15	12 <sup>th</sup> November 2016	October – December
16	23 <sup>rd</sup> December 2016	(3rd Quarter)
17	31 <sup>st</sup> December 2016	
18	16 <sup>th</sup> January 2017	
19	04 <sup>th</sup> February 2017	
20	07 <sup>th</sup> February 2017	
21	10 <sup>th</sup> February 2017	January – March
22	17 <sup>th</sup> February 2017	(4th Quarter)
23	21 <sup>st</sup> February 2017	
24	23 <sup>rd</sup> February 2017	
25	14 <sup>th</sup> March 2017	

The Board meets atleast once in a quarter to review the quarterly financial results and operation of the Company. In addition to the above, the Board also meets as and when necessary to address specific issues relating to the business. The tentative annual calendar of Board Meetings for approving the accounts for the ensuing year is decided well in advance by the Board. The necessary quorum was presented for all the meetings held during the year 2016-17

Minutes of the meetings of the Board Committees are circulated to all the Directors.

# Composition of Board of Directors and their Attendance in the Board Meetings held as specified above:

Name of Director	Category of	Attendance Particulars		Directorships / Committee Directorships / Chairmanship in other Companies		Number of Shares held as	
Nume of Director	Directorship	Board Meeting s	Last AGM	Directorships	Membership	Chairmanship	on March 31, 2017
Mr. Vimal Anand	ED – MD	20	Yes	2	1	_	9,62,553
Mr. Amit Anand	ED – WTD	21	Yes	2	1	-	9,64,364

Mr. Sushil Gupta	NED – I	23	Yes	_	1	1	16,709
Mr. Deepak Anand	ED - WTD	18	Yes	2	2	_	10,13,225
Mr. Karan Ahooja	NED – I	18	Yes	1	3	1	_
Mrs. Shalini Malik	NED – I	20	Yes	-	3	_	_
Mrs. Sunita Chaddha	NED – I	20	Yes	_	1	2	_

ED - Executive Director

NED - Non Executive Director

NED – I - Non ExecutiveDirector - Independent

MD - Managing Director

WTD - Whole Time Director

None of the Non – Executive Director of the company has any material pecuniary relationship or transaction with the company.

The Board periodically reviews compliance report of all laws applicable to the company, on time to time as reported prepared by the company as well as steps taken by the company to rectify instances of Non – compliances.

#### 5. INTERSE RELATIONSHIP AMONGST DIRECTORS

Mr. Vimal Anand and Mr. Amit Anand are sons of Mr. Deepak Anand. No other Director is related to any other Directors as per the definition of relative in The Companies Act, 2013.

## 6. BOARD SUPPORT

The Company Secretary attended all the Board meetings and advises the Board on compliances and governance of the applicable laws.

## 7. CODE OF CONDUCT FOR DIRECTORS AND SENIOR MANAGEMENT PERSONNEL

The company's Code of Conduct, as adopted by the Board of Directors, is applicable to all the Directors, Senior Management and one level below the Executive Director including all functional heads of the company in compliance with Clause 49 of the Listing Agreement. The Managing Director,

of the company, confirms and affirms compliance with the company's code of conduct for the year ending 31<sup>st</sup> March 2017. The Code is derived from three essential and basic principles, which form the ingredient of a growing company viz. Good Corporate Governance, Good Corporate Citizenship and Good Ethics. The Code is available on the Company's website: <a href="www.apisindia.com">www.apisindia.com</a>.

A declaration to this effect signed by the Managing Director is appended at the end of this report.

#### 8. COMMITTEES OF THE BOARD

The company has constituted Audit Committee, Remuneration Committee and Investor's Grievances' Committee as per SEBI (LODR) Regulation, 2015. The decisions regarding the constitution of the committee, appointment of members of the committee are taken by the Board of Directors. Details on the role and composition of these committees, including the number of meetings held during the financial year and attendance, are provided below: -

## (a) AUDIT COMMITTEE

The company has duly constituted an Audit Committee of Directors as mandated under the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI (LODR) Regulation, 2015. The constitution of the Audit Committee as on March 31, 2017 is as follows: -

Name of the Member	Category	Chairman/Member
Ms. Sunita Chadha	Independent Non-Executive Directors	Chairperson
Mr. Deepak Anand	Executive Director	Member
Mr. Karan Ahooja	Independent Non-Executive Directors	Member
Mrs. Shalini Malik	Independent Non-Executive Director	Member

During the year Eight (8) meetings of the Audit Committee were held in the year ended March 31<sup>st</sup> 2017 dated as under:

- a. April 07, 2016
- **b.** May 28, 2016
- c. August 14, 2016
- d. September 06, 2016
- e. November 12, 2016
- f. December 23, 2016, and
- g. January 16, 2017
- h. February 10, 2017

The said Meetings were attended by all the members of the Audit Committee.

## Scope / Term of Reference of Audit Committee

Term of reference of the Audit Committee is as specified in Regulation 18 of the SEBI (LODR) Regulation, 2015 Listing Agreement entered with the Bombay Stock Exchange Limited (BSE).

Minutes of the Audit Committee Meetings are placed in the Board from time to time.

#### **Powers of the Audit Committee**

The Audit Committee has the following powers:

- I. To investigate any activity within its terms of reference.
- II. To seek any information from any employee.
- III. To obtain outside legal and professional advice.
- IV. To secure attendance of outsiders with relevant expertise, if it considers it necessary.

## (b) SHAREHOLDERS'/INVESTORS' GRIEVANCE REDRESSAL COMMITTEE

The Shareholders'/Investors' Grievance Committee comprises of three Non-Executive directors. The shareholders'/Investors' Grievance as on March 31, 2017 comprises as follows:-

Name of the Member	Category	Chairman/Member
Ms. Sunita Chadha	Independent Non-Executive Directors	Chairperson
Mr. Deepak Anand	Executive Director	Member
Mr. Karan Ahooja	Independent Non-Executive Directors	Member
Mrs. Shalini Malik	Independent Non-Executive Director	Member

## **Terms of Reference of the Committee**

The Secretarial Department of the company and the Registrar and Share Transfer Agent, M/s Skyline Financial Services Private Limited attended to the grievances of the shareholders and investors received and through Regulatory Authorities.

Continuous efforts are made to ensure that grievances are more expeditiously redressed to the complete satisfaction of the investors.

There were no investor grievances during the year ended March 31, 2017 and hence no meeting of the committee was required to be held during the period.

The responsibilities of the Shareholders'/ Investors' Grievance Redressal Committee is to supervise the mechanism of Investors' Grievance Redressal and to ensure cordial investor relations.

#### NOMINATION AND REMUNERATION COMMITTEE

The remuneration committee comprises of the following Directors as on March 31, 2017:-

Name of the Member	Category	Chairman/Member
Mr. Sushil Gupta	Independent Non-Executive Director	Chairperson
Mr. Karan Ahooja	Independent Non- Executive Director	Member
Mrs. Sunita Chaddha	Independent Non-Executive Director	Member

The functioning and terms of reference of the committee are as prescribed under the SEBI (LODR) Regulation, 2015 and the Companies Act, 2013. The remuneration paid to the Directors during the last financial year is mentioned below

## (Amount in INR)

				<b>Total Amount</b>
Name of the Director	Salary & Perquisites	Sitting fees	Commission	paid/payable
				in 2016-17
Mr. Vimal Anand	48,00,000	-	-	48,00,000
Mr. Amit Anand	48,00,000	-	-	48,00,000
Mr. Deepak Anand	12,00,000	-	-	12,00,000

No sitting fees are paid to any of the Directors of the company.

## **DETAILS OF SHARES HELD BY NON – EXECUTIVE DIRECTORS:**

Mr. Sushil Gupta, Non executive Independent Director holds 16,709 Equity Shares of the company i.e. 0.30% of the paid up capital of the company.

Besides above said person, no other Non - Executive Independent Director holds any share/stock options in the company as on March 31, 2017

#### 9. COMPLIANCE OFFICER

Mr. Vimal Anand has been appointed as the Compliance Officer of the company.

## **10. GENERAL BODY MEETINGS**

# (a) ANNUAL GENERAL MEETING / EXTRA ORDINARY GENERAL MEETING

The details of the last three (3) Annual General Meetings / Extra Ordinary General Meeting are as follows:-

Type of Meeting	Date of Meeting	Time	Venue	Details of Special Resolution passed, if any
Year 2015-2016				
Annual General Meeting	28.09.2016	11:00 A.M.	18/32 East Patel Nagar, New Delhi -110 008	
Year 2014-2015				
Annual General Meeting	28.09.2015	11:00 A.M.	18/32 East Patel Nagar, New Delhi -110 008	
Year 2013-2014				
Annual General Meeting	26.09.2014	11:00 A.M.	18/32 East Patel Nagar, New Delhi -110 008	

Further, no EGM was held during the year 2016-2017.

# (b) Resolution passed through Postal Ballot

During the year ended March 31, 2017, No resolution had been passed through postal ballot

#### 11.DISCLOSURES

## (i) Related Party Disclosures

The details of all significant transactions with related parties are periodically placed before the Audit Committee. Transactions, if any, with the related parties are disclosed in the notes to accounts, which form part of this annual report.

None of the material transactions except as disclosed in the annual report were entered with its promoters and their relatives, the directors and management and their relatives or any other related parties, were not likely to have a conflict with the interest of the company.

# (ii) Disclosure of Accounting Treatment

There has not been any significant change in the accounting policies during the year. While, if in the preparation of financial statements, a treatment different from that prescribed in an Accounting Standard has been followed, the fact shall be disclosed in the financial statements, together with the management's explanation as to why it believes such alternative treatment is more representative of the true and fair view of the underlying business transaction in the corporate governance report.

### (iii) Board Disclosures - Risk management

The company laid down procedures to inform Board members about the risk assessment and minimization procedures. These procedures shall be periodically reviewed to ensure that executive management controls risk through means of a properly defined framework.

The company has complied with all the mandatory compliances of the report.

## (iv) NON – MANDATORY REQUIREMENTS:

The company has fulfilled the following non – mandatory requirements as prescribed under annexure ID of Clause 49 of the Listing Agreements entered into with the Stock Exchange:

(i) The company has set up Remuneration Committee, details of which have been given earlier in this report.

## (ii) VIGIL MECHANISM POLICY

As per the Regulation 22 of SEBI (LODR) Regulation, 2015, the company has adopted a Vigil Mechanism policy to provide a formal mechanism to the employees to report their concerns about unethical behavior, actual or suspected fraud or violation of the company's conduct or general ethics policy. The policy provides for adequate safeguards against victimization of employees who avail of the mechanism and also provides for direct access to the Chairman of the Audit Committee. It is affirmed that no personnel of the company has been denied access to the Audit Committee.

#### 12.OTHER DISCLOSURES: -

Pursuant to Listing Agreement entered into with the Stock Exchange, the company has followed the guidelines of the Accounting Standards laid down by the Institute of Chartered Accountants of India (ICAI) in preparations of Financial Statements. The company has complied with the requirements of Stock Exchanges where the company's shares are listed.

Further, there were no penalties and strictures have been imposed by SEBI or Stock Exchange or any other Statutory Authority.

### 13.CEO/CFO CERTIFICATION

The Managing Director (CEO) and the Chief Financial Officer (CFO) have certified to the Board in accordance with Listing Agreement pertaining to CEO/CFO certification for the financial year ended March 31, 2017. The certification to this effect is given as an annexure to this report.

## **14.COMPLIANCE CERTIFICATE**

Pursuant to Clause Listing Agreement, a certificate from M/s Umesh Kumar & Associates the Practicing Company Secretary, certifying the compliance by the company with the provisions of the corporate governance of the Listing Agreement is given as an annexure to this report.

This certificate has also been forwarded to the Stock Exchanges where the shares of the company are listed.

## **15.MEANS OF COMMUNICATION**

The quarterly and annual financial results along with segment report of the company are furnished to the Stock Exchanges on a periodic basis after the review of the Audit Committee of the Board and thereafter approval by the Board of Directors. The company has published quarterly results in the

## following newspaper:

- 1. Mint All India (English Edition)
- 2. Hari Bhoomi Delhi (Hindi Edition)

The company's website <a href="www.apisindia.com">www.apisindia.com</a> contains separate section "Investor Relation" where shareholders information viz. quarter/annual results, shareholding pattern, & corporate announcement are made available. The annual report of the company is also available on the website in a downloadable form.

#### 16.GREEN INITIATIVE IN THE CORPORATE GOVERNANCE BY MINISTRY OF CORPORATE AFFAIRS

The Ministry of Corporate Affairs ("MCA") has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by companies and had issued circulars No. 17/2011 and No. 18/2011 on April 21, 2011 and April 29, 2011 stating that the service of official documents by a company to its members can be made through electronic mode. MCA has clarified that services of documents on members by e-mail will constitute sufficient compliance with Section 20 of the Companies Act, 2013, provided the members are given an advance opportunity to register their e-mail address or changes, if any, therein with the company.

The company had sent the annual report for the financial year 2016-17 in electronic form to the e-mail IDs made available and registered to the company by the depositories and/or members. All the official documents including annual report of the company, circulated to the members of the company through electronic mode, were made available on the company's website <a href="www.apisindia.com">www.apisindia.com</a>.

This year also, the company will send the annual report including various notices/documents like notices of General Meetings, Audited Financial Statements, Auditors' Report, Directors' Report and Financial Results in electronic mode.

The members are requested to provide their email IDs with their depositary participants in case shares are held in electronic mode to ensure that the annual reports and other documents reach them at their preferred email IDs and where the shares are held in physical form, please get their email IDs updated in the records of the company.

## **17.STATUTORY COMPLIANCES**

The company has complied with all the requirements of the Stock Exchanges/SEBI and Statutory Authority on all matters related to capital markets during the last three years.

### **18.INITIATIVES ON PREVENTION OF INSIDER TRADING PRACTICES**

With SEBI imposing the responsibility of "Prohibition of Insider Trading" on the organization, the Board has designed a code of conduct strictly in accordance with the Model Code of Conduct prescribed by SEBI. The Code, besides other relevant matters, prohibits as insider from dealing in the shares of the company, while in possession of the unpublished price sensitive information in relation to the company. Though, the shares of the company are non – frequently traded in the stock exchange, the company periodically closes the trading window for the directors and employees of the company as per the Insider Trading code in force in the company.

#### 19.GENERAL SHAREHOLDER INFORMATION

## (i) COMPANY REGISTRATION DETAILS

The company is registered in the National Capital Territory of Delhi, India. The Corporate Identity Number (CIN) allotted to the company by the Ministry of Corporate Affairs (MCA) is L51900DL1983PLC164048.

# (ii) 35<sup>th</sup> ANNUAL GENERAL MEETING

Date : Thursday, 28<sup>th</sup> September 2017

Time : 11:00 A.M.

Venue : 18/32 East Patel Nagar, New Delhi - 110 008

## (iii) Financial Year

The Financial Year covers the period from 1st April 2016 to 31st March 2017.

### (iv) Book Closure

The date of book closure will be 14<sup>th</sup> September 2017 to 20<sup>th</sup> September 2017 (both days inclusive).

## (v) DIVIDEND

The company is proposing dividend @ Rs. 4 per share on the 4% Preference Shares to the Preference Shareholders as on March 31, 2017, subject to the shareholder's approval at the ensuing Annual General Meeting.

Considering the future expansion plans of the company, the Board of Directors does not recommend any dividend on the Equity Shares of the company for the financial year ending March 31, 2017.

# (vi) Financial Calendar:

The tentative dates for Board Meetings for consideration of quarterly financial results are as follows:

Sr. No.	Particulars of Quarter	Tentative dates	
1	First Quarter Results	In or before the Second week of July 2017	
Second Quarter along with Half Yearly In or before t		In or before the Second week of October2017.	
2	Results	in or before the second week of October2017	
3	Third Quarter along with Nine-months	In or before the Second week of January 2018.	
3	Results	in or before the second week of January 2016.	
4	Fourth Quarter along with Annual Results	In or before the Fourth week of May 2018.	

# (vii) Listing on Stock Exchanges:

The shares of the Company are listed on the Bombay Stock Exchange, the detailed description of which is given hereunder.

# **Bombay Stock Exchange, Mumbai**

25<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai -400 001

Tel: 022- 22721233/34 Fax: 022-22722082/2132 Website: www.bseindia.com

The Annual Listing Fees of the Stock Exchange for the financial year 2016 – 2017 has been paid in time.

# (viii) Stock Code

Trading Symbol on the BSE (Scrip Code): 506166

# (ix) ISIN with NSDL and CDSL

Depository'sName	Equity Shares	Preference Shares
CDSL	<u>INE070K01014</u>	INE070K04026
NSDL	<u>INE070K01014</u>	<u>INE070K04034</u>

The annual custody / Issuer fee for the year 2016 – 2017 has been paid by the company to NSDL and CDSL.

### (x) Stock Market Price Data

The shares of the company being non – frequently traded and the high price of the shares is 17.70 as on 8<sup>th</sup> December, 2016 and low price of the share is 12.03 as on 19<sup>th</sup> October, 2016.

#### (xi) Registrar and Share Transfer Agent

# **Skyline Financial Services Private Limited**

D – 153A, 1<sup>st</sup> Floor, Okhla Industrial Area, Phase-I, New Delhi – 110020

Ph: 011 - 2681 2683 - 2681 2684

Fax: 011 - 2629 2681

Email: contact@skylinerta.com

#### (xii) Share Transfer System

The shares in physical mode received for transfer are transferred expeditiously subject to completion of appropriate regulatory formalities. Confirmation in respect of the requests for dematerialization of shares is expeditiously sent to the respective depositories i.e. CDSL and NSDL.

The average time taken for processing of share transfers including dispatch of share certificates was approximately 15 days, if the documents are clear in all respects. As the company's shares are currently traded in dematerialized form, the transfers are processed and approved in the electronic form by NSDL/CDSL through their depository participants.

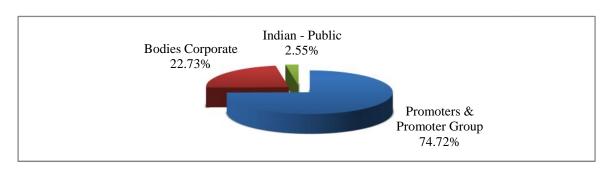
There are no pending share transfer requests as on 31<sup>st</sup> March, 2017. Request received during the year for transfer of shares was duly executed in time.

# (xiii) Shareholding Pattern as on 31.03.2017

Category of Shareholder	Share Holders		Sha	ires
(A) Shareholding of Promoter	No. of	Percentage of	No. of	Percentage
Group	Shareholders	Shareholders	shares	of Shares
Individuals	6	28.57	39,14,159	71.04

Bodies Corporate	2	9.52	2,03,040	3.68
Total Promoter Shareholdings	8	38.09	41,17,199	74.72
(B) Public Shareholding				
Individuals	7	33.35	68,738	1.25
Individual-ii	3	14.28	71,699	1.30
Bodies Corporate	3	14.28	12,52,440	22.73
Total Public Shareholding	13	61.91	15,93,379	25.28
Total {A+B}	21	100	55,10,076	100

# **SHAREHOLDING PATTERN**



# (xiv) Distribution Schedule as on 31<sup>st</sup> March 2017:

Shares holding of Nominal	Shareholders	Shareholders	<b>Total Number of</b>	% to total
Value of (Rs.)	Number	% to total	Shares Held	
0 – 50,000	1	4.76%	846	0.015%
50,001 - 1,00,000	2	9.52%	11,844	0.21%
1,00,001 – 1,50,000	2	9.52%	23,265	0.42%
1,50,001 – 2,00,000	2	9.52%	32,783	0.59%
2,00,001 – 2,50,000	2	9.52%	44,415	0.81%
2,50,001 – 5,00,000	1	4.76%	27,284	0.50%
5,00,001 – 10,00,000	1	4.76%	59,220	1.08%
10,00,001 – 20,00,000	2	9.52%	2,61,837	4.75%
20,00,001 – 30,00,000	NIL	NIL	NIL	NIL
30,00,001 – 40,00,000	NIL	NIL	NIL	NIL
40,00,001 – 50,00,000	5	23.84%	21,08,440	38.27%

50,00,001 – 1,00,00,000	1	9.52% 4.76%	1,926,917	34.98% 18.39%
1,00,00,001 – 1,50,00,000 <b>Total</b>	21	100.00	10,13,225 <b>55,10,076</b>	100.00

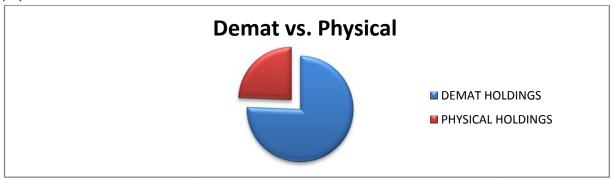
# (xv) Dematerialization of Shares and Liquidity

As on March 31, 2017, 75.60% of the company's total Shares i.e. 41,65,362 Equity Shares were held in dematerialized form and 24.40% comprising 13,44,714 Equity Shares were held in physical form.

The Preference Share Capital of the company is held in physical form.

#### **20.RECONCILIATION OF SHARE CAPITAL AUDIT REPORT**

As stipulated by SEBI, a qualified Practicing Company Secretary carries out Secretarial Audit to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. This audit is carried out every quarter and the report thereon is submitted to the Listed Stock Exchanges. The audit confirms that the total Listed and Paid-up Capital is in agreement with the aggregate of the total number of shares in dematerialized form (held with NSDL and CDSL) and total number of shares in physical form.



# (xvi) Liquidity

The shares of your company are currently traded at the Bombay Stock Exchange.

#### (xvii) Internet Access: www.apisindia.com

The website of the company contains all relevant information about the Apis family. The company is regularly updating of its website to meet the statutory compliances.

# (xviii) Outstanding GDRs / ADRs / Warrants or any Convertible Instruments, Conversion Date and likely impact on Equity

The company has not issued any GDRs / ADRs / Warrants or any other Instruments convertible into Equity.

# (xix) Plant Locations:

The locations of the Works of the company are specified below:-

#### Unit

#### **Apis India Limited**

Khasra No. 66 – 72, Village Makhiali,

Dundi Pargana,

Roorkee (Uttarakhand) - 247 667

# (xx) Address for Correspondence:

Vimal Anand	The Company Secretary	
Compliance Officer	Apis India Limited	
Apis India Limited	18/32, East Patel Nagar,	
18/32, East Patel Nagar,	New Delhi – 110 008	
New Delhi – 110 008	Ph. No. – 011 – 4320 6666	
Ph. No. – 011 – 4320 6666	Fax No. – 011 – 2571 3631	
Fax No. – 011 – 2571 3631		

#### **Exclusive Mail id for Investor Grievances:**

Pursuant to Clause 47(f) of the Listing Agreement with Stock Exchange, the following are the designated exclusive emails for Investors Grievance:

investor.relations@apisindia.com

Website: www.apisindia.com

Any Shareholder Complaints/Queries may also be addressed to:

**Skyline Financial Services Private Limited** 

D – 153A, 1<sup>st</sup> Floor,

Okhla Industrial Area,

Phase-I,

New Delhi – 110 020

Ph: 011 - 26812683 - 2681 2684

Fax: 011 - 2629 2681

Email: contact@skylinerta.com

The corporate governance report was adopted by the Board of Directors of the company at their meeting held on September 6, 2017.

#### **DECLARATION BY MANAGING DIRECTOR UNDER CLAUSE 49 OF THE LISTING AGREEMENT**

I, Vimal Anand, Managing Director of the company, hereby confirm that all the Board members and senior management personnel of the company have affirmed their compliance of the **'Code of Conduct for Members of the Board and Senior Management'** for the year ended 31<sup>st</sup> March 2017 in terms of Clause 49 (I) (D) (ii) of the Listing Agreement with the Stock Exchanges.

For Apis India Limited
Sd/Vimal Anand

(Managing Director)

Place: New Delhi

Date: September 6, 2017

# Certificate by Chief Executive Officer on compliance with the conditions of Corporate Governance under Clause 49 of the Listing Agreement(s)

To
The Board of Directors
Apis India Limited
18/32, East Patel Nagar
New Delhi – 110 008

We Vimal Anand, Managing Director and Mr. Amit Anand, Joint Managing Director hereby certify that for the financial Year 2016-2017:

- 1. We have reviewed the financial statements and the cash flow statement for the year and that to the best of their knowledge and belief:
  - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. There are, to the best of their knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that they have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and they have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which they are aware and the steps they have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit committee
  - (i) significant changes in internal control over financial reporting during the year;
  - (ii) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - (ii) Instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

For Apis India Limited

Sd/- Sd/-

Place: New Delhi Vimal Anand Amit Anand

**Date: September 6, 2017** (Managing Director) (Joint Managing Director)

#### CERTIFICATE ON COMPLIANCE OF CORPORATE GOVERNANCE

To

# THE MEMBERS OF APIS INDIA LIMITED

We have examined the compliance of conditions of Corporate Governance by **Apis India Limited** ("the Company"), for the year ended 31st March, 2017, as stipulated in Clause 49 of the Listing Agreement of the said company with stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to a review of the procedures and implementation thereof adopted by the company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreements.

We further state that such compliance is neither an assurance as to the future viability of the company nor of the efficiency or effectiveness with which the Management has conducted the affairs of the company.

For Umesh Kumar & Associates
Practicing Company Secretaries

Sd/-Umesh Kumar (Proprietor)

C.P. No - 8361

Place: New Delhi

Date: September 6, 2017

#### A. CONSERVATION OF ENERY

#### STEPS TAKEN

# AT PLANT SITUATED AT ROORKEE (UTTARAKHAND)

- Installed Energy- efficient LED lights in place of conventional lights.
- Installed pneumatic based control value system.
- Installed heating coil systems.
- Installed ETP at the plant.

# B. Form for Disclosure of particulars with respect to technology absorption Research and Development(R & D)

We are engaged in the agriculture industry. We source most of our products from other suppliers/distributors and local vendors. We have our manufacturing unit, located at the following location

Unit I
Apis India Limited
Khasra No. 66 – 71, Village Makhiali,
Dundi Pargana,
Roorkee (Uttarakhand) – 247 667

1.	Specific areas in which R & D carried out by the company -		
2.	Benefits derived as a result of the above R & D		
3.	Expe	enditure on R& D	-
	a)	Capital	-
	b)	Recurring	-
	c)	Total	-

d) Total R & D expenditure as a percentage of total turnover
 Technology absorption, adaptation and innovation:

 Technology imported
 Year of import

Has technology been fully absorbed?

# FOREIGN EXCHANGE EARNINGS AND OUTGO

Sr. No.	Particulars	Amount
a)	Value of Import on CIF Basis	Rs.1,028.35 Lacs
		(Previous year Rs.571.96 Lacs)
b)	Earning in foreign Exchange	Rs.11,196.07 Lacs
	(FOB value of exports)	(Previous year Rs.11,132.56Lacs)
c)	Expenditure in foreign currency	
	Travelling and Business Promotion	Rs. 78.81 Lacs
	Expenses	(Previous Year Rs. 7.18 Lacs)
	Exhibition Expenses	Rs. 3.12 Lacs
		(Previous Year Rs. 5.08 Lacs)
	Capital Assets	Rs. 28.49 Lacs
		(Previous Year 46.21 Lacs)
	Testing Charges	Rs. 69.75 Lacs
		(Previous Year NIL)
	Professional Fee and subscription	Rs. 2.18 Lacs
		(Previous Year Rs. 5.96 Lacs)
	Royalty Fees	Rs.5.05 Lacs
		(Previous Year 5.05 Lacs)

# Form No. MGT - 9 EXTRACT OF ANNUAL RETURN AS ON THE FINANCIAL YEAR ENDED ON 31.03.2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

# I. REGISTRATION AND OTHER DETAILS

i.	CIN	L51900DL1983PLC164048
ii.	Registration Date	22th March 1983
iii.	Name of the Company	Apis India Limited
iv.	Category/Sub-Category of the Company	Public Company / Limited by shares
v.	Address of the Registered Office and Contact Details	18/32,East Patel Nagar, New Delhi-110008
vi.	Whether listed Company	Yes/ <del>No</del>
vii.	Name, Address and Contact details of Registrar and	Skyline Financial Service Private Limited
	Transfer Agent, if any	D-153 A, 1 <sup>st</sup> Floor, Okhla Industrial Area
		Phase-I, New Delhi-110020

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:

Sr. No.	Name and Description of main products/ Services	NIC Code of the Product/ Service	% to total turnover of the Company
1	Manufacturing of Honey	01223	100%

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr.	Name And Address of The Company	CIN/GLN	Holding/ Subsidiary	%of shares held	Applicable
No.			/Associate		Section
1	MODERN HERBALS PRIVATE LIMITED	U24239DL2000PTC103411	Associate	100% by Promoters	2(6)
				of the Company	
2	APIS NATURAL PRODUCTS PRIVATE	U15139PB1997PTC020686	Associate	100% by Promoters	2(6)
	LIMITED			of the Company	

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i. Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the Year			No. of Sh	No. of Shares held at the end of the year				
	Demat	Physical	Total	% of	Demat	Physical	Total	% of	
				Total				Total	
				Shares				Shares	
A. Promoter									
1) Indian									
a) Individual/ HUF	3692507	21150	3713657	67.40	3904159	10000	3914159	71.04	5.40
b) Central Govt.	-	-	-	-	-	-	-	-	-
c) State Govt.(s)	-	-	-	-	-	-	-	-	1

d) Bodies Corp	143820	59220	203040	3.68	143820	59220	203040	3.68	0
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any Other	_	_	-	-	_	-	_	_	_
Sub-total(A)(1):-	3836327	80370	3916697	71.08	4047979	69220	4117199	74.72	5.40
2) Foreign	3000027	00070	3310037	7 2.00	10 17 57 5	03220	.117.100	7	51.10
g) NRIs-Individuals	-	-	-	-	-	-	_	-	-
h) Other-Individuals	-	-	-	-	-	-	-	-	-
i) Bodies Corp.	-	-	-	-	-	-	-	-	-
j) Banks / FI	-	-	-	-	-	-	-	-	-
k) Any Other	-	-	-	-	-	-	_	-	-
Sub-total(A)(2):-	-	-	-	-	-	-	-	-	-
Total Promoter									
Shareholding	3836327	80370	3916697	71.08	4047979	69220	4117199	74.72	5.40
(A)=(A)(1)+(A)(2)									
B. Public Shareholding									
1. Institutions									
a) Mutual Funds b) Banks / FI	-	- 0	-	-	- 0	- 0	- 0	-	- 0
c) Central Govt	0		0	0	-	-	-	0	-
d) State Govt(s)	-	-	-	-	-		-		
e) Venture Capital	-	-	-	-	-	-	-	-	-
Funds	-	-	-	-	-	-	-	-	-
f) Insurance									
Companies	-	-	-	-	-	-	-	-	-
g) FIIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total(B)(1)	0	0	0	0	0	0	0	0	0
2. Non Institutions									
<ul><li>a) Bodies Corp.</li><li>(i) Indian</li><li>(ii) Overseas</li></ul>	0	1252440	1252440	22.73	0	1252440	1252440	22.73	0
b) Individuals (i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	6345	5499	11844	0.21	45684	23054	68738	1.25	480.00
(ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	209055	120040	329095	5.97	71699	0	71699	1.30	-78.21
c) Others(Specify) Clearing Members NRIs/OCBs	0	0	0	0	0	0	0	0	0
Sub-total(B)(2)	215400	1377979	1593379	28.92	117383	1275494	1392877	25.28	401.79
Total Public Shareholding (B)=(B)(1)+(B)(2)	215400	1377979	1593379	28.92	117383	1275494	1392877	25.28	401.79

C. Shares held by Custodian for GDRs & ADRs	0	0	0	0	0	0	0	0	0
Grand Total (A+B+C)	4051727	1458349	5510076	100	4165362	1344714	5510076	100	0.00

# ii. Shareholding of Promoters

Sr. No	Shareholder's Name	Sharehold	ling at the k the year	peginning of	Shareholding at the end of the year			
		No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	% change in shareholding during the year
1.	Deepak Anand	1013225	18.39	NIL	1013225	18.39	NIL	NIL
2.	Vimal Anand	911793	16.55	NIL	962553	17.46	NIL	5.57
3.	Amit Anand	932639	16.93	NIL	964364	17.50	NIL	3.40
4.	Manisha Anand	428000	7.77	NIL	428000	7.77	NIL	NIL
5.	Sakshi Anand	428000	7.77	NIL	428000	7.77	NIL	Nil
6.	Prem Anand	-	-	NIL	118017	2.14	NIL	100
7.	Modern Herbals Private Limited	143820	2.61	NIL	143820	2.61	NIL	NIL
8	Apis Natural Products	59220	1.07	NIL	59220	1.07	NIL	NIL
	Total	3916697	71.08	NIL	4117199	74.72	NIL	8.97

# iii. Change in Promoters' Shareholding (please specify, if there is no change

Sr.		Shareho	olding at the	<b>Cumulative Shareholding during</b>		
No		beginnin	g of the year	the year		
		No. of	% of total shares	No. of shares	% of total shares of	
		shares	of the company		the company	
1	At the beginning of the year	3916697	71.08	-	-	
2	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	200502	3.64	-	-	
3	At the End of the year	4117199	74.72	-	-	

# V. INDEBTEDNESS

 $Indebtedness\ of\ the\ Company\ including\ interest\ outstanding/accrued\ but\ not\ due\ for\ payment$ 

(Rs. In Lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	1245.77	287.60	NIL	1533.37
ii) Interest due but not paid	-	-	NIL	-

iii) Interest accrued but not	-	-	NIL	-
Total (i+ii+iii)	1245.77	287.60	NIL	1533.37
Change in Indebtedness during the financial year				
- Addition	4384.29		NIL	4384.29
- Reduction		(75.17)	NIL	(75.17)
Net Change	4384.29	(75.17)	NIL	4309.12
Indebtedness at the end of the financial year				
i) Principal Amount	5630.06	212.43	NIL	5842.49
ii) Interest due but not paid	-	-	NIL	-
iii) Interest accrued but not due	-	-	NIL	-
Total (i+ii+iii)	1245.77	287.60	NIL	5842.49

# VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

# A. Remuneration to Managing Director, Whole-time Directors and/or Manager

(Rs. In Lakhs)

Sl. No.	Particulars of Remuneration	Name of MD/WTD/ Manager	Name of MD/WTD/ Manager	Name of MD/WTD/ Manager	
		Vimal Anand	Amit Anand	Deepak Anand	Total
1	Gross salary			7110110	
	(a) Salary as per provisions contained in section17(1) of the Income-tax Act,1961	48.00	48.00	12.00	108.00
	(b) Value of perquisites u/s 17(2) Income-tax Act,1961	-	-		
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-		
2	Stock Option	-	-		
3	Sweat Equity	-	-		
4	Commission - as % of profit - others, specify	-	-		
5	Others, Please Specify	-	-		
	Total (A) Ceiling as per the Act	48.00	48.00	12.00	108.00

#### B. Remuneration to other Directors

(Rs. In Lakhs)

SI. No.	Particulars of Remuneration	Na	me of MD/V	r	Total Amount		
1	Independent Directors						
	Fee for attending Board /Committee meetings	-	-	-	-	-	
	Commission	-	-	-	-	=	
	Others, please specify	-	-	-	-	=	
	Total(1)	-	-	-	1	=	
2	Other Non-Executive Directors						

Fee for attending Board/ Committee Meetings	-	-	-	-	-
Commission	-	-	-	-	-
Others, please specify	-	-	-	-	=
Total(2)	-	-	-	-	-
Total(B)=(1+2)	-	-	-	-	-
Total Managerial Remuneration*					
Overall Ceiling as per the Act**	N.A.				

<sup>\*</sup> Total remuneration to Managing Director and other Directors (being the total of A and B).

# C. Remuneration to Key Managerial Personnel Other Than MD/Manager/WTD

(Rs.

In Lakhs)

Sl. No.	Particulars of Remuneration	Key Manage	rial Personnel		
		Company Secretary	CFO		
		VIKAS AGGARWAL	AMIT ANAND	Total	
1	Gross salary (a) Salary as per provisions contained in section17(1) of the Income-tax Act,1961	4.83	48.00	52.83	
l	(b) Value of perquisites u/s 17(2) Income-tax Act,1961	-	-	-	
İ	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961		-	-	
2	Stock Option	-	-	-	
3	Sweat Equity			-	
4	Commission - as % of profit - Others, specify		- -	-	
5	Others, Please Specify				
l	Telephone	-	-	-	
l	Car	-	-	-	
l	Fuel	-	-	-	
1	Bonus	-	-	-	
İ	LTA	-	-	-	
	Total	4.83	48.00	52.83	

# VII. PENALTIES/ PUNISHMENT/ COMPOUNDING OF OFFENCES

Туре		Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees Imposed	Authority [RD/NCLT/Court]	Appeal made, If any(give details)
A.	Company					
	Penalty	N.A.	N.A.	N.A.	N.A.	N.A.
	Punishment	N.A.	N.A.	N.A.	N.A.	N.A.
	Compounding	N.A.	N.A.	N.A.	N.A.	N.A.
В.	Directors		I.			J

	Penalty	N.A.	N.A.	N.A.	N.A.	N.A.
	Punishment	N.A.	N.A.	N.A.	N.A.	N.A.
	Compounding	N.A.	N.A.	N.A.	N.A.	N.A.
C.	Other Officers In D	efault				
	Penalty	N.A.	N.A.	N.A.	N.A.	N.A.
	Punishment	N.A.	N.A.	N.A.	N.A.	N.A.
	Compounding	N.A.	N.A.	N.A.	N.A.	N.A.

**ANNEXURE - 4** 

#### Form No. AOC-2

(Pursuant to clause (h) of sub-section (3)of section 134 of the Companies Act, 2013 and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis

(a)	Name(s) of the related party and nature of relationship	NIL
(b)	Nature of contracts/ arrangements/ transactions	NIL
(c)	Duration of the contracts / arrangements/ transactions	NIL
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any	NIL
(e)	Justification for entering into such contracts or arrangements or transactions	NIL
(f)	Date(s) of approval by the Board	NIL
(g)	Amount paid as advances, if any	NIL
(h)	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	NIL

2. Details of material contracts or arrangement or transactions at arm's length basis

Sr. No.	Particulars	Amount
(i)	Security Deposit against Rent	
	Mr. Deepak Anand	35.00
	Mrs. Prem Anand	35.00
(ii)	Rent (exclusive of service tax)	
	Mrs. Prem Anand	16.50
	Mr. Deepak Anand	7.50
(iii)	Director's Remuneration	
	Mr. Vimal Anand	48.00
	Mr. Amit Anand	48.00
	Mr. Deepak Anand	12.00
(iv)	Salary	
	Mrs. Manisha Anand	42.00
	Mrs. Sakshi Anand	36.00
(v)	Trading of goods	
	A-One Enterprises, Proprietorship of Amit Anand	212.70

(a)	Name(s) of the related party and nature of relationship	
(b)	Nature of contracts/ arrangements/ transactions	Sale/Purchase
(c)	Duration of the contracts / arrangements/ transactions	Five Years
(d)	Salient terms of the contracts or arrangements or transactions	At Negotiated price being lowest among other
	including the value, if any:	Suppliers
(e)	Date(s) of approval by the Board, if any	13.02.2015
(f)	Amount paid as advances, if any:	NIL

On behalf of Board of Directors Sd/-Vimal Anand

Dated: 06th September 2017 Vimal Anand Place: Delhi Managing Director

#### **CORPORATE SOCIAL RESPONSIBILITY REPORT**

In compliance with Section 135 of the a reference to the web-link to the CSR Companies Act, 2013 and (Corporate Social Responsibility Policy) Rules, 2014 and other applicable provisions, your company has already constituted the corporate social responsibility committee. The said committee has already framed the CSR policy and board has approved the policy in its meeting. The provision of CSR has already been implemented in the company.

#### 1. A BRIEF OUTLINE OF THE CSR POLICY OF THE COMPANY

In the CSR policy, your company has mainly focused on education, eradicating hunger, malnutrition, and other areas as mentioned in the rules as under the Companies act 2013, As per policy all the CSR activities and expenses thereof will be approved/ratified and recommended to the board for final approval.CSR policy is available on the website of the company.

## 2. COMPOSITION OF THE CSR COMMITTEE

Serial No.	Name of the Members	Designation
1.	Mr. Karan Ahooja	Chairperson
2.	Mr. Vimal Anand	Member
3.	Mr. Amit Anand	Member
4.	Mrs. Shalini Malik	Member
5.	Mr. Sushil Gupta	Member

#### 3. Average net profit of the Company in the last three financial years.

• Average Net profit: Rs. 1098.07 In Lakhs

### 4. Prescribed C.S.R Expenditure:

The company is required to spent Rs 21,96,140/-

#### 5. Details of CSR spend for the financial year: Financial Year 2016-2017

- Total Amount spent for the financial year:Rs. 23, 00,000/-
- Amount unspent if any: NIL

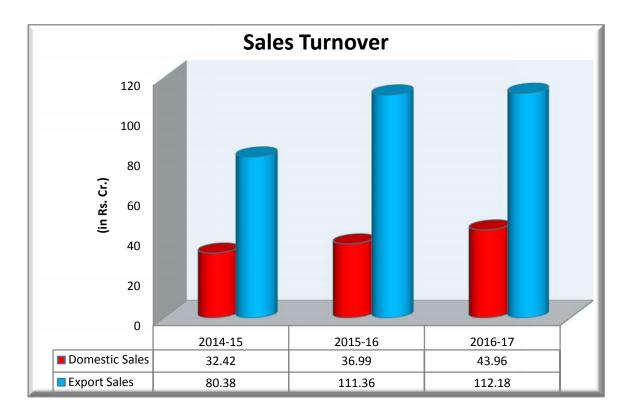
• Manner in which the amount spent during the financial year is detailed below:

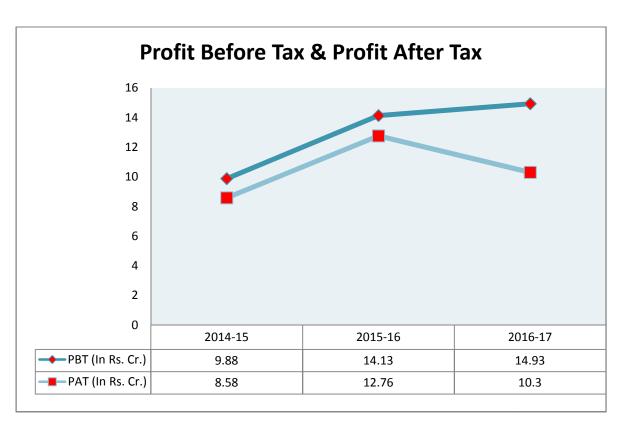
Sr. No	Project	Sector	Locatio n	Amoun t outlay	Amount spent	Cumulative expenditur e	Amount Spent; direct or through implementi ng agency
1.	Shri SanatanDharmSab ha	Eradicati on of Hunger and Poverty	New Delhi	N.A.	6,00,000/-	6,00,000/-	Direct
2.	D Cacus Education center	Providing Educatio n	Manipur	N.A.	17,00,000 /-	17,00,000/-	Direct

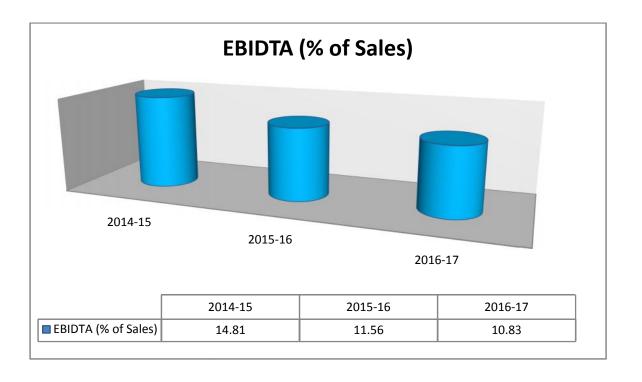
# 6. A responsibility statement of the CSR Committee that the implementation and monitoring of CSRPolicy is in compliance with CSR objectives and Policy of the company.

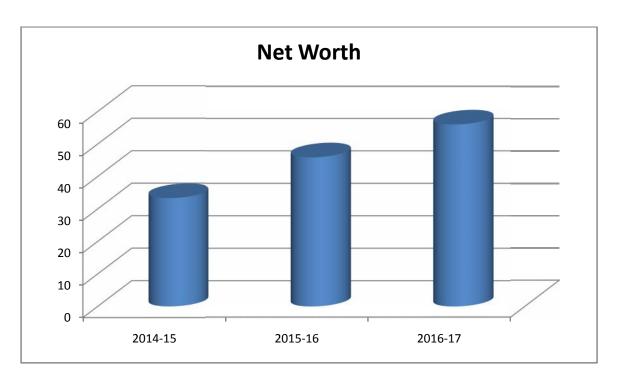
sd/,	sd/-	sd/-
Mr. Amit Anand (Jt. Managing Director)	Mr. Vimal Anand (Chairman of CSR Committee)	(Person specified under clause (d) of sub-section (1) of section 380 of the Act )
		(wherever applicable)

# **PERFORMANCE HIGHLIGHTS**









# INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OFAPIS INDIA LIMITED

We have audited the accompanying financial statements of **APIS INDIA LIMITED**, which comprise the Balance Sheet as at March 31st,2017, and the Statement of Profit and Loss and Cash Flow Statement for theyear then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act' 2013 with respect to the preparation of these financial Statements that give a true and fair view of the financial position, financial performance and cash flow of the company in accordance with the accounting principles generally accepted in India including the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; judgments and estimate that are reasonable and prudent: and design implementation of adequate financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true view and free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that is appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

# **Opinion**

In our opinion and to the best of our information and according to the explanations to the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as 31st March, 2017, and its profit/loss and for the ended on that date.

# **Report on Other Legal and Regulatory Requirements**

As required by the Companies (Auditor's Report) Order, 2015 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.

Further to our comments in the aforesaid annexure, as required by section 143(3) of the Act, we report that:

- 1. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- **2.** In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- **3.** The Balance Sheet, Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- **4.** In our opinion, the aforesaid financial statements comply with the accounting standards specified under section 133 of the Act, read with Rule 7 of the companies (accounts) Rule, 2014.
- **5.** On the basis of the written representations received from the directors is not disqualified as on 31st March, 2017 from being appointed as directors in terms of section 164(2) of the Act.

- 6. With respect to the other matters to be included in the Auditor's report in accordance with Rule 11 of the Companies (Audit and Auditors) Rule, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - a) The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note XX to the financial statements;
  - b) The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts for including derivative contracts –Refer Notes XX to the financial statements; [or the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - c) There has been no delay in transferring amounts, required to be transferred, to the investor education and Protection Fund by the Company {or, following are the instances of delay in transferring amounts, required to be transferred, to the investor Education and Protection fund by the Company or there were no amounts which were required to be transferred to the investor Education and Protection Fund by the Company.

For SUDHIR AGARWAL & ASSOCIATES CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

Sd/-CA Sudhir Kumar Agarwal (Partner)

Date: 29/05/2017 M. NO. 088583

Place: New Delhi

The Annexure referred to in paragraph 1 of the Our Report of even date to the members of APIS INDIA LIMITED on the accounts of the company for the year ended 31<sup>st</sup> March, 2017.

On the basis of such checks as we considered appropriate and according to the information and explanation given to us during the course of our audit, we report that:

- **1. (a)**The company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
  - **(b)** As explained to us, fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification.
  - (c) In our opinion and according to the information and explanations given to us, no fixed asset has been disposed during the year.
- **2. (a)** As explained to us, inventories have been physically verified during the year by the management at reasonable intervals.
  - **(b)** In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - **(c)** In our opinion and on the basis of our examination of the records, the Company is generally maintaining proper records of its inventories. No material discrepancy was noticed on physical verification of stocks by the management as compared to book records.
- **3.** (a) According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under Section 189 of the Companies Act, 2013. Consequently, the provisions of clauses iii (b) and iii(c) of the order are not applicable to the Company.
- **4.** In our opinion and according to the information and explanations given to us, there is generally an adequate internal control procedure commensurate with the size of the company and the nature of its business, for the purchase of inventories & fixed assets and for sale of goods and services. During the course of our audit, no major instance of continuing failure to correct anyweaknesses in the internal controls has been noticed.
- **5.** According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has not accepted deposits.

- **6.** As per information & explanation given by the management, maintenance of cost records has been prescribed by the Central Government under sub-section (1) of section 148 of the Companies Act, and we are of the opinion that prima facie the prescribed accounts and records have been made and maintained.
- 7. (a) According to the records of the company, undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, cess to the extent applicable and any other statutory dues have generally been regularly deposited with the appropriate authorities. According to the information and explanations given to us there were no outstanding statutory dues as on 31<sup>st</sup> of March, 2017 for a period of more than six months from the date they became payable.
  - **(b)** According to the information and explanations given to us, there is no amounts payable in respect of income tax, wealth tax, service tax, sales tax, customs duty and excise duty which have not been deposited on account of any disputes, except the following:

Name of	Nature of	Amount	Period for which	Forum where
Statue	Dues	(In INR	amount relates	dispute is pending
		Lacs)		
Sales Tax,	Sales Tax	69.49	AY 2009-10	Assessing Authority,
Punjab				Punjab
Customs,	Custom	11.47	AY 2009-10	Custom, Excise &
New Delhi	Duty			Service Tax
				Appellate Tribunal,
				Delhi
Sales Tax,	Sales Tax	46.27	AY 2016-17	Assessing Authority,
Uttrakhund				Uttrakhund

- (c) According to the information and explanations given to us, there is no amount required to be transferred to investor education and protection fund in accordance with the relevant provisions of the Companies Act, 1956 (1 of 1956) and rules made there under.
- (d) As per the records of the company, provisions of ESIC Act and EPF Act has not been complied with at its HO for the Year 2016-17
- (e) There is non-compliance of provisions of the internal financial control framework for the Year 2016-17.
- (f) There is cash purchase of Raw Honey more than of Rs. 178,174,075 from beekeepers for the Year 2016-17.
- (g) During the Year, company has given a FDR of Rs. 28.25 lacs to Assessing Authority, Sales tax department, Sonipat, Haryana, as security against H form.

- **8.** The Company does not have any accumulated loss and has not incurred cash loss during the financial year covered by our audit and in the immediately preceding financial year.
- **9.** Based on our audit procedures and on the information and explanations given by the management, we are of the opinion that, the Company has not defaulted in repayment of dues to a financial institution, bank or debenture holders.
- **10.** Based on our audit procedures and on the information given by the management, we report that theterm loans were applied for the purpose for which the loans were obtained.
- **11.** Based on the audit procedures performed and the information and explanations given to us, we report that no fraud on or by the Company has been noticed or reported during the year, nor have we been informed of such case by the management.

For SUDHIR AGARWAL & ASSOCIATES
CHARTERED
ACCOUNTANTS
Firm Reg. No. 509930C

M. NO. 088583

Sd/-CA Sudhir Kumar Agarwal (Partner)

Date: 29/05/2017 Place: New Delhi

# **APIS INDIA LIMITED**

# Registered Office: 18/32, East Patel Nagar, New Delhi-110 008

# Balance Sheet as at 31st March, 2017

(Amount in INR Lakhs)

	PARTICULARS	NOTE NOS.	As at 31st March 2017	As at 31st March 2016
ı.	EQUITY AND LIABILITIES			
(1)	Shareholder's funds			
(-/	(a) Share Capital	3	901.01	901.01
	(b) Reserves and Surplus	4	4,705.85	3,693.20
(2)	Non-current liabilities			
, ,	(a) Long-term borrowings	5	119.77	92.37
	(b) Deferred tax liabilities (net)	6	(0.79)	19.54
(3)	Current liabilities			
(-)	(a) Short-term borrowings	7	5,722.72	1,441.00
	(b) Trade payables	8	2,349.71	867.21
	(c) Other current liabilities	9	228.57	147.94
	(d) Short-term provisions	10	28.21	57.39
	TOTA	L	14,055.05	7,219.66
II.	ASSETS			
	Non-current assets			
(1)	(a) Fixed Assets	11		
	(i) Tangible assets		838.41	766.39
	(ii) Intangible assets		81.94	96.46
	(iii) Capital work-in-progress		390.71	408.94
	(b) Long-term Loans and Advances	12	585.18	734.20
(2)	Current assets			
	(a) Current Investments	13	775.48	2.00
	(b) Inventories	14	5,446.47	1,385.80
	(c) Trade receivables	15	4,550.02	2,676.64
	(d) Cash and cash equivalents	16	181.94	789.11
	(e) Short-term loans and advances	17	858.78	353.17
	(f) Other current assets	18	346.12	6.95
	TOTA	니	14,055.05	7,219.66
	Significant Accounting Policies & Notes on Account forming parts of the	1 - 34		
	Financial Statement			

Notes referred to above form an integral part of the Financial Statements

# AS PER OUR REPORT OF EVEN DATE For SUDHIR AGARWAL & ASSOCIATES

CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

For and on Behalf of the Board of Directors

DIN:00951380

Sd/- (Sudhir Kumar Agarwal) Partner M.No: 088583	Sd/- <b>Deepak Anand</b> (Chairman) DIN:00999570	Sd/- Amit Anand (Director cum CFO) DIN: 00951321
Date :29 May, 2017 Place : New Delhi	Sd/- <b>Vimal Anand</b> (Managing Director  cum Compliance Officer)	Sd/- Vikas Aggarwal (Company Secretary)

#### **APIS INDIA LIMITED**

# Registered Office: 18/32, East Patel Nagar, New Delhi-110 008

# Profit and Loss Account for the Year Ended as on 31st March, 2017

(Amount in INR Lakhs)

	PARTICULARS	NOTE NOS.	31st March 2017	31st March 2016
I.	Revenue from operations	19	16,274.70	15,318.24
II.	Other income	20	86.18	5.16
III.	Total Revenue (1+2)		16,360.88	15,323.41
IV.	Expenses:			
	Cost of Materials Consumed	21	12,455.45	9,832.47
	Purchases of Stock-in-Trade		-	-
	Changes in Inventories of Finished Goods, Traded Goods and Work -in-	22		
	Progress	22	(1,288.51)	1,993.07
	Employee benefits expense	23	923.49	449.28
	Finance Cost	24	87.07	173.63
	Depreciation and amortization expense	25	182.62	183.30
	Other expenses	26	2,507.76	1,278.47
	Total expenses		14,867.88	13,910.22
V.	Profit before exceptional and extraordinary items and tax (III-IV)		1,493.00	1,413.19
VI.	Exeptional items		-	-
VII.	Profit before extraordinary items and tax (III-IV)		1,493.00	1,413.19
VIII.	Extraordinary Items		-	-
IX.	Profit before tax (VII-VIII)		1,493.00	1,413.19
Х.	Less: Tax Expense			
	(1) Current Tax		456.71	303.64
	Less : MAT Credit		-	(165.06)
	(2) For Deferred Tax (Liability)		(20.33)	(17.11)
	(3) Tax adjustments of prior years (net)		3.43	(1.93)
XI.	Less: Expenses on Corporate Social Responsibilities		23.00	17.65
XII.	Profit (loss) for the period (IX-X)		1,030.19	1,276.00
XIII.	Earnings per equity share of face value of Rs. 10/- each		,	,
	Basic & Diluted (In Rs.)	32	18.70	23.16
	, -,			
	Significant Accounting Policies & Notes on Finacial Statement	1 - 37		
	forming part of the Financial Statement	1-3/		

Notes referred to above form an integral part of the Financial Statements

# AS PER OUR REPORT OF EVEN DATE For SUDHIR AGARWAL & ASSOCIATES

CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

Sd/-

(Sudhir Kumar Agarwal)

Partner M.No: 088583

Date :29 May, 2017 Place : New Delhi

# For and on Behalf of the Board of Directors

Sd/
Deepak Anand Amit Anand
(Chairman) (Director cum CFO)
DIN:00999570 DIN: 00951321

Sd/- Sd/
Vimal Anand Vikas Aggarwal

(Managing Director (Company Secretary)

cum Compliance Officer)

DIN:00951380

#### **APIS INDIA LIMITED**

Statement of Cash Flows for the Year Ended March 31, 2017

(Amount in INR Lacs)

Statement of Cash Flows for the Year Ended March 31, 2017 (Amount in INI			
PARTICULARS	As at 31st March,	As at 31st March,	
	2017	2016	
A. CASH FLOW FROM OPERATING ACTIVITIES:			
Net Profit /(Loss) before tax	1,493.00	1413.19	
Adjustments for Non-Cash / Non- Operating items:			
Depreciation & Amortization	182.62	183.30	
Interest paid on loans considered separately	87.07	173.63	
Interest, Dividend and Subsidy received considered separately	86.18	(1.15)	
Proposed dividend	16.87	16.87	
Sundry balances written off (net of cessation of liability)	(21.38)	4.01	
Expenses on CSR	(23.00)	(17.65)	
Provision for Income tax and wealth tax	439.80	119.54	
(Profit)/Loss on Sale of FA	19.63	0.91	
Operating profit before Working Capital changes	2,280.78	1,892.65	
(Increase) / Decrease in Inventory	(4060.67)	1658.41	
(Increase) / Decrease Sundry Debtors	(1873.38)	1459.77	
(Increase) / Decrease Short Term Loan & Advance	(505.61)	(199.91)	
(Increase) / Decrease Other Current Assets	(339.17)	(0.95)	
Increase / (Decrease) Trade Payables	1482.50	41.13	
Increase / (Decrease) Short Term Borrowings	4281.72	(2894.52)	
Increase / (Decrease) Other Current Liabilities and Provisions	51.44	(362.27)	
Cash generated from Operations	1,317.62	1,594.31	
Tax paid (including taxes deducted at source)	2.80	0.49	
NET CASH GENERATED IN OPERATING AVTITVITIES	1,314.81	1,593.82	
B. CASH FLOWS FROM INVESTING ACTIVITIES			
Long term loans and advances	(149.02)	(161.51)	
Purchase of Fixed Assests	(397.45)	(262.11)	
Proceeds from Sale of Fixed Assets	1.50	8.50	
Capital Reserve agaisnt Fixed Assets	0.68	1.71	
Interest, Dividend and Subsidy received	(86.18)	1.15	
NET CASH GENERATED FROM INVESTING ACTIVITIES	(630.47)	(412.26)	
C. CASH FLOW FROM FINANCIAL ACTIVITIES			
Investment made in Mutual Funds	(773.48)	2.00	
Interest paid	(87.07)	(173.63)	
Increase/ (Decrease) in Term Loan From Bank	27.40	(42.88)	
Provision of Income Tax	(441.50)	(278.29)	
Proposed Dividend	(14.00)	(14.00)	
Dividend Tax	(2.87)	(2.85)	
NET CASH GENERATED IN FINANCIAL AVTITVITIES	(1,291.51)	(509.65)	
Net Cash Increase / (Decrease) in Cash & Cash Equivalents (A+B+C)	(607.16)	669.90	
Cash and Cash Equivalents at the beginning of the year	789.11	119.21	
Cash and Cash Equivalents at the end of the year	181.95	789.11	

For and On Behalf Of The Board For APIS INDIA LIMITED

AS PER OUR REPORT OF EVEN DATE

For SUDHIR AGARWAL & ASSOCIATES

CHARTERED ACCOUNTANTS

Firm Reg. No. 509930C

Sd/Deepak Anand
(Chairman)
DIN:00999570

Sd/Amit Anand
(Joint Managing Director)
DIN: 00951321

Sd/- Sd/Vimal Anand Vikas Aggarwal
(Managing Director (Company Secretary)

cum Compliance Officer)
DIN:00951380
Date: 29 May, 2017
Place: New Delhi

Sd/-

(Sudhir Kumar Agarwal) Partner M.No: 088583

IOTES FORMING PART OF BALANCE SHEET AND STATEN	MENT OF PROFI	T & LOSS		(Amount	in INR Lakhs)
DESCRIPTI	ON			31.03.2017	31.03.201
3 SHARE CAPITAL					
(a) AUTHORIZED SHARE CAPITAL					
9200000 - Equity Shares of Rs. 10/- each				920.00	920.00
350000 - Preference Shares of Rs. 100/- each				350.00	350.00
(b) ISSUED, SUBSCRIBED AND PAID UP CAPITAL					
5510076 - Equity Shares of Rs. 10/- each fully paid u	qı			551.01	551.0
350000 - 4% Non-Convertible Preference Shares of				350.00	350.0
-			Total	901.01	901.0
(c) RECONCILIATION OF THE NUMBER OF SHARES OU	TSTANDING AT	THE BEGIN	NING AND AT THE END	OF THE REPORTING	PERIOD
				Equity (No.of Shares)	Preference (No.of Shares
Shares Outstanding at the Beginning of the year				5,510,076	35,000
Shares issued during the year				Nil	N
n I			at the End of the year	5,510,076	35,000
SHARES IN THE COMPANY HELD BY EACH SHAREH	OLDER HOLDIN	G MORE TH	AN 5% SHARES ARE AS	UNDER:	
Name of the Shareholders	As at 31st M	arch 2017	As a	t 31st March 2016	
	No. of Shares	% of	No. of Shares Held	% of Ho	olding
	Held	Holding			
DEEPAK ANAND	1.013.225	18.39	1,013,225		18.39
AMIT ANAND	964,364	17.50	932,639		16.9
VIMAL ANAND	962,553	17.47	911,793		16.5
MANISHA ANAND	428,000	7.77	428,000		7.7
SAKSHI ANAND	428,000	7.77	428,000		7.7
M/S CAPITAL STOCK & SHARES LIMITED	401,850	7.29	401,850		7.2
M/S SURYA MEDITECH LIMITED	448,740	8.14	448,740		8.14
M/S SHRIDHAR FINANCIAL SERVICES LIMITED	401,850	7.29	401,850		7.29
(e) Aggregate number of Bonus Shares issued, share is five years immediately preceding the reporting da		deration otl	ner than cash and share	s bought back durin	g the period of
Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
Equity Shares fully paid up by way of bonus Shares	-	-	-	-	-
Preference Shares bought back	-	-	-	-	-
DESCRIPTI	ON			31.03.2017	31.03.201
4 RESERVES AND SURPLUS					
(a) SECURITY PREMIUM ACCOUNT					
As per last account				0.70	0.7

	DESCRIPTION	31.03.2017	31.03.2016
4	RESERVES AND SURPLUS		
(a)	SECURITY PREMIUM ACCOUNT		
	As per last account	0.70	0.70
	Less:- Capitalised on Issue of Bonus Shares	-	-
	Total (A)	0.70	0.70
(b)	CAPITAL RESERVE ACCOUNT		
	Capital Reserve against Fixed Assets	(8.23)	(7.55)
	Total (B)	(8.23)	(7.55)
(c)	SURPLUS-PROFIT AND LOSS ACCOUNT		
	Profit Brought Forward	3,700.05	2,440.92
	Add:-Profit after tax for the year	1,030.19	1,276.00
	Less:- Proposed Dividend ( Including DDT)	(16.87)	(16.87)
	Total (C)	4,713.38	3,700.05
	Total ( A+B+C)	4,705.85	3,693.20

	DESCRIPTION	31.03.2017	31.03.2016
5	LONG-TERM BORROWINGS		
(a)	SECURED LONG TERM BORROWINGS		
	TERM LOAN FROM BANKS		
	From IDBI Bank (Excluding Principle Re-Payable within a Year)	116.00	74.38
	(A Sanctioned Term Loan of Rs. 1,16,00,000 re-payable in 36 EMI against, initial moratorium		
	of 17 months, hypothecation of Plant & Machinery and Building of Roorkee Unit.)		
(b)	VEHICLE LOAN		
	From Kotak Mahindra Bank (Excluding Principle Re-Payable within a Year)	3.77	17.99
	(A Vehicle Loan of Rs.39,86,500 repayable in 36 EMIs along with interest for financing Audi Car		
	Total (A)	119.77	92.37
(C)	UNSECURED LONG TERM BORROWINGS		
	(a) LOANS AND ADVANCES FROM OTHERS		
	(Excluding Principal Re-payable within a year)	-	-
	TOTAL (B)	-	-
	GRAND TOTAL (A+B)	119.77	92.37

	DESCRIPTION	31.03.2017	31.03.2016
6	DEFFERED TAX LIABILITIES		
(i)	WDV as per IT Act	922.63	805.36
(ii)	Net Block as per Co. Act	920.34	862.85
(iii)	Difference on fixed assets	2.29	(57.49)
	Net Diferrence	2.29	(57.49)
	Deffered Tax Liability @ 34.608%	0.79	(19.54)

	DESCRIPTION	31.03.2017	31.03.2016
7	SHORT TERM BORROWINGS		
а	SECURED SHORT TERM BORROWING		
	(Secured by Stock & Book Debts)		
	Loan re-payable on Demand:		
	From Canara Bank (Packing Credit Facilities)	3,119.85	337.86
	From Canara Bank (Foreign Bills Discounting Facilities)	388.98	815.53
	From Citi Bank (Packing Credit Facilities)	1,013.49	
	From Citi Bank (Foreign Bills Discounting Facilities)	116.76	
	From Yes Bank (Packing Credit Facilities)	871.21	
	Total (A)	5,510.29	1,153.40
b	UNSECURED SHORT TERM BORROWINGS		
	Loan repayable on Demand:		
	From Citi Bank (Cash Credit facilities)	-	0.002
	From Yes Bank (Over Draft facilities)	140.37	129.55
	From Kotak Mahindra Bank (Short Term Working Capital Loan)	72.06	158.05
	TOTAL (B)	212.43	287.60
	GRAND TOTAL (A+B)	5,722.72	1,441.00

- 1 Short Term Borrowings from CANARA BANK (Working Capital Facilities) are secured by way of hypothecation and/or pledge of current assets namely Finished Goods, Raw Material, Work in Progress, Consumable Stores and spares, Book Debts, Bill Receivables.
- 2 Short Term Working Capital Credit Facilities from Citi Bank, Kotak Mahindra Bank and Yes Bank is secured by the personal guarantee and collateral offered by Promoters Directors.

	DESCRIPTION	31.03.2017	31.03.2016
8	TRADE PAYABLES		
	Sundry Creditors		
	Dues of Micro and Small enterprises	-	-
	Dues to other than Micro and Small enterprises	2,349.71	867.21
	TOTAL	2,349.71	867.21
	DESCRIPTION	31.03.2017	31.03.2016
9	OTHER CURRENT LIABILITIES		
a)	Current maturities of Long term debt.		
	IDBI Term Loan (Principal Re-Payable within one year)	-	52.50
	ICICI Bank-Vehicle Loan	-	8.37
	Kotak Mahindra Bank-Vehicle Loan	14.23	12.90
b)	Advances from Customers	28.91	7.40
	Others Payables	25.12	_
	o their stayables	25.12	-
	Statutory Dues	18.69	- 9.94
		-	
	Statutory Dues	18.69	9.94 56.83
	Statutory Dues Expenses Payable	18.69 141.61	9.94 56.83 <b>147.94</b>
10	Statutory Dues Expenses Payable  TOTAL  DESCRIPTION	18.69 141.61 <b>228.57</b>	9.94 56.83 <b>147.94</b>
10	Statutory Dues Expenses Payable  TOTAL  DESCRIPTION	18.69 141.61 <b>228.57</b>	9.94 56.83 <b>147.94</b> <b>31.03.2016</b>
10	Statutory Dues Expenses Payable  TOTAL  DESCRIPTION  SHORT TERM PROVISIONS	18.69 141.61 228.57 31.03.2017	9.94 56.83 147.94 31.03.2016
10	Statutory Dues Expenses Payable  TOTAL  DESCRIPTION  SHORT TERM PROVISIONS Income Tax Payable	18.69 141.61 228.57 31.03.2017	9.94

2.87

28.21

TOTAL

2.87

57.39

**Dividend Distribution Tax** 

	DESCRIPTION	31.03.2017	31.03.2016
12	LONG - TERM LOANS AND ADVANCES		
(a)	Capital Advances		
	Unsecured Considered goods	-	-
	TOTAL (A)	-	
(b)	Security Deposits		
	Unsecured, Considered goods	123.95	89.86
	TOTAL (B)	123.95	89.86
(c)	Other Loan and Advances		
	(1) Advances recoverable in cash or in kind or for value to be received		
	(Unsecured, considered good)		
	MAT Credit Receivable	380.28	514.66
	Others	80.95	129.68
	TOTAL (C)	461.23	644.34
	TOTAL (A+B+C)	585.18	734.20

Amongst Security Deposits a sum of Rs. 70.00 lakhs (previous year Rs. 70.00 lakhs) against rent is held with one of the Directors. the Directors.

DESCRIPTION	31.03.2017	31.03.2016
13 CURRENT INVESTMENTS		
Investment in FDRs, MF and NCD	775.48	2.00
TOTAL	775.48	2.00
*Current Market Price is more than Investment value		
DESCRIPTION	31.03.2017	31.03.2016
14 INVENTORIES		
Raw Material	3,524.56	868.59
Work in Progress	144.03	24.05
Finished Goods	1,302.86	98.99
Packing Materials & Consumable Stores	475.02	394.17
TOTAL	5,446.47	1,385.80

	DESCRIPTION	31.03.2017	31.03.2016
15	TRADE RECEIVABLES		
Α	Outstanding Exceeding Six Months		
	Unsecured Considered good	277.33	118.20
	TOTAL (A)	277.33	118.20
В	Outstanding Less than Six Months		
	Secured Considered good		-
	Unsecured Considered good	4,272.69	2,558.44
	Doubtful	-	-
	Less:-Provision for doubtful debts	-	-
	TOTAL (B)	4,272.69	2,558.44
	TOTAL (A+B)	4,550.02	2,676.64

Trade receivables include a sum of Rs 37.28 lakhs (Last year Rs. NIL) due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or private companies respectively in which any director is a partner or a director or a member.

PARTICULARS	As at 31st	As at 31st
	March 2017	March 2016
Directors*	37.28	NIL
Other officers of the Company*	NIL	NIL
Firm in which director is a partner*	NIL	NIL
Private Company in which director is a member*	NIL	NIL

<sup>\*</sup>Either severally or jointly

	DESCRIPTION	31.03.2017	31.03.2016
16	CASH AND CASH EQUIVALENTS		
A.	Cash & Bank Balances		
	In Current Account	130.36	726.70
	Cash in Hand	35.78	48.69
	TOTAL (	166.14	775.39
В.	Other Bank Balances		
	Deposits with original maturity of more than three month but less than 12 months		
	FDR against Margin money	15.80	13.72
	TOTAL (	3) 15.80	13.72
	TOTAL (A+	3) 181.94	789.11

Note: Deposits with original maturity of more than 12 months have been clubbed under Other Non-Current Assets.

DESCRIPTION	31.03.2017	31.03.2016
17 SHORT - TERM LOANS AND ADVANCES		
Advance Recoverable in Cash or in kind		
(Unsecured Considered goods)		
Advances To Suppliers	821.43	276.8
VAT / Service tax Credit	18.57	31.4
Prepaid Expenses	10.99	9.70
Others	7.79	35.1
TOTAL	858.78	353.17
	•	
DESCRIPTION	31.03.2017	31.03.201
18 OTHER CURRENT ASSETS		
Interest accrued on Investment /FDR		
(Unsecured, considered good)	346.12	6.9
TOTAL	346.12	6.9
DECCRIPTION	24 02 2047	24 02 204
DESCRIPTION  19 REVENUE FROM OPERATION	31.03.2017	31.03.201
Sale of Product		
Sales - Export	11,217.77	11,135.6
·	,	
Sales- Domestic	4,395.92	3,699.35
Other Operating Revenue:		
Scrap Sale	44.25	8.65
Royalty Income	-	0.81
Franchisee Income	-	(21.00
Export Benefits ( VKUY Licences & Duty Drawback)	589.73	442.10
Exchange Fluctuations	27.03	52.67
TOTAL	16,274.70	15,318.24
DESCRIPTION	31.03.2017	31.03.2016
20 OTHER INCOME	31.03.2017	31.03.2010
Interest on FDRs and Others	15.52	1.15
Dividend on Mutual Funds	49.57	-
Subsidy Income	21.08	_
Sundry Liabilities written off	-	4.03
TOTAL	86.18	5.10
	1	
DESCRIPTION 24 LOGGE OF MATERIAL CONSUMER	31.03.2017	31.03.201
21 COST OF MATERIAL CONSUMED		
Opening Stock of :		
Raw Material, Packing Material & Consumables Stores	1,262.76	928.10
Add: Purchases		
Raw Material, Packing Material & Consumables Stores	15,227.61	10,167.1
	16,490.37	11,095.2
Less: Closing Stock		
Raw Material, Packing Material & Consumables Stores	4,034.92	1,262.70
(As taken, Valued & Certified by the Management)	_	
TOTAL	12,455.45	9,832.4
DESCRIPTION	31.03.2017	31.03.201
22 CHANGES IN INVENTORIES OF FINISHED GOODS , WORK-IN-PROGRESS & TRADED GOODS		
Opening Stock		
Finished Goods- Manufactured	98.99	2,000.6
Work in Progress	24.05	115.4
TOTAL (A)	123.04	2,116.1
		_,
Closing Stock	1,267.52	98.9
Closing Stock Finished Goods- Manufactured	1,267.52 144.03	98.9 24.0
Closing Stock	1,267.52 144.03 <b>1,411.55</b>	98.9 24.0 <b>123.0</b>

	DESCRIPTION	31.03.2017	31.03.2016
23	EMPLOYEE BENEFITS EXPENDITURE		
	Salaries and Wages	876.55	423.26
	Contribution to provident and other funds	16.08	7.39
	Staff Welfare Expenses	30.85	18.63
	TOTAL	923.49	449.28

	DESCRIPTION	31.03.2017	31.03.2016
24	FINANCE COST		
	Interest Expenses	73.41	149.41
	Other Borrowing Costs	13.66	24.22
	TOTAL	87.07	173.63

	DESCRIPTION	31.03.2017	31.03.2016
25	DEPRECIATION		
	Depreciation on Fixed Assets	165.37	166.25
	Amortization of Intangible assets	17.26	17.05
	TOTAL	182.62	183.30

DESCRIPTION	31.03.2017	31.03.2016
26 OTHER EXPENSES		
26.1 MANUFACTURING EXPENSES		
Power and Electricity	49.19	60.34
Fuel Charges	103.22	130.68
Repair & Maintenance-Factory	132.32	80.86
Laboratory & Testing Expenses	123.52	19.75
TOTAL (A	) 408.25	291.63
26.2 ADMINISTRATIVE AND OTHER EXPENSES		
Insurance	22.28	8.48
Legal, Professional and Commission	110.13	51.92
Postage and Telephone	21.28	13.11
Office Expenses	41.53	9.60
Printing & Stationary	8.04	4.86
Rent	76.50	46.95
Taxes and Penalties	37.63	0.12
Travelling & Conveyance	129.02	42.82
Fees & Subscription Charges	24.56	13.36
Advertisement Expenses	1.45	3.49
Bank Charges	4.11	3.88
Loss on Sale of Fixed Assets	19.63	0.91
Auditor's Remuneration:		
As Audit Fee	2.25	1.50
As Taxation & Certification Charges	0.50	0.50
As Out Pocket Expenses	0.25	0.25
Sundry Balance written off	5.10	-
Bad Debt Written off	16.28	-
Misc. Expenses	0.76	1.14
TOTAL (B	521.30	202.89
26.3 SELLING AND DISTRIBUTION EXPENSES		
Shipment Charges	256.46	278.32
Sales & Business Promotion	16.16	6.85
Freight Outward Expenses	194.84	143.94
Packing Expenses	18.86	2.19
Royalty Fees	-	5.05
Shortage, Rebate & Discount	133.47	141.24
Export Inspection Agency Charges	15.70	23.77
ECGC Charges	18.84	34.47
Expenses on own brand sale	909.14	136.85
Exhibition Expenses	14.74	11.26
TOTAL (C	1,578.21	783.94
TOTAL (A+B+C	2,507.76	1,278.46

#### Note- 11-Schedule of Fixed Assets as on 31 March 2017 (Amount in INR Lakhs)

S.No.	No. Particulars Gross Block Accumulated Depreciation					Net B	lock						
		Balance as at 1 April 2016	· -	Revaluations/ Impairments	Disposal	Balances as at 31 March 2017	Balances as at 1 April 2016	Depreciation charge for the year	Adjustment due to revaluations	On disposals	Balance as at 31 March 2017	Balance as at 31 March 2017	Balance as at 31 March 2016
Α	Tangible Assets												
	Land at Rajpura	14.00	-	-	-	14.00	-	-	-	-	-	14.00	14.00
	Building	278.69	-	-	-	278.69	70.07	21.24			91.31	187.38	208.62
	Plant and Equipment	604.63	240.18		21.19	823.61	216.31	91.30		9.44	298.16	525.45	388.32
	Lab equipments	54.62	-10.28			44.33	1.76	13.60			15.36	28.97	52.86
	Furniture and Fixtures	34.05	0.82		22.73	12.14	18.10	3.27		13.43	7.94	4.20	15.94
	Vehicles	158.35	18.20			176.55	94.41	24.50			118.91	57.64	63.94
	Office equipment	9.36	1.35	0.36		10.36	5.61	2.24	0.34		7.50	2.85	3.75
	Air Conditioner	4.42	1.90			6.32	2.67	0.88		1.61	1.94	4.38	1.75
	Computers	9.84	6.51	4.33	1.70	10.33	7.70	3.56	4.19		7.08	3.25	2.14
	Electrical Installation	36.27	-			36.27	21.20	4.78			25.98	10.28	15.06
	Total (A)	1,204.21	258.68	4.69	45.62	1,412.59	437.82	165.37	4.52	24.49	574.18	838.41	766.39
В	Intangible Assets												
	Computer Software	3.83	3.25	1.95		5.12	2.41	1.42	1.44	-	2.38	2.74	1.42
	Franchisee Fee (Food Division)*	158.40				158.40	63.36	15.84	-	-	79.20	79.20	95.04
	Total (B)	162.22	3.25	1.95	-	163.52	65.76	17.26	1.44	-	81.58	81.94	96.46
С	Capital Work In Progress	408.94	135.52	-	153.75	390.71	-	-	-	-	-	390.71	408.94
	Total ( C)	408.94	135.52	-	153.75	390.71	-	-	-	-	-	390.71	408.94
	Grand Total (A+B+C)	1,775.37	397.45	6.64	199.37	1,966.82	503.59	182.62	5.96	24.49	655.76	1,311.05	1,271.79
	Previous Year Figure	1,532.87	262.11	-	19.61	1,775.38	328.77	183.30	-	8.48	503.59	1,271.79	1,204.10

# (Amount in INR Lacs)

Sr. No.	Particulars	Key Management Personnel	Relatives of key Management Personnel	Enterprises over which key Management Personnel exercise significant influence
Details	of Transactions			
(i)	Security Deposit against Rent	35.00	35.00	NIL
(ii)	Rent (exclusive of service tax)	7.5	16.50	NIL
(iii)	Director's Remuneration	108.00		NIL
(iv)	Salary		78.00	NIL
(v)	Trading of goods			212.70

Sr. No.	Particulars	Amount
(i)	Security Deposit against Rent	
	Mr. Deepak Anand	35.00
	Mrs. Prem Anand	35.00
(ii)	Rent (exclusive of service tax)	
	Mrs. Prem Anand	16.50
	Mr. Deepak Anand	7.50
(iii)	Director's Remuneration	
	Mr. Vimal Anand	48.00
	Mr. Amit Anand	48.00
	Mr. Deepak Anand	12.00
(iv)	Salary	
	Mrs. Manisha Anand	42.00
	Mrs. Sakshi Anand	36.00
(v)	Trading of goods	
	A-One Enterprises, Proprietorship of Amit Anand	212.70

#### Stock as on 31-March-2017

Particulars	Opening Stock		Purchases		Consumption	Sales		Closing Stock	
	(MT)	Rs. (In Lacs)	(MT)	Rs. (In Lacs)	(MT)	(MT)	Rs. (In Lacs)	(MT)	Rs. (In Lacs)
Raw Material (A)					-				
(a) Raw Honey –Indigenous	1,265.97	856.04	16,456.72	13,605.64	13,569.21	0.00	0.00	4,153.49	3,524.56
(b) Others Raw Material- Import	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(c) Others Raw Material- Indigenous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(d) Stock in Process	19.62	24.05	0.00	0.00	0.00	0.00	0.00	153.95	144.03
Other Goods									
(e) Others Goods- Indigenous	0.00	394.17	0.00	1,729.78	0.00	0.00	0.00	0.00	475.02
(f) Others Goods- Imports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total ( A )	1,285.59	1,274.27	16,456.72	15,335.42	13,569.21	0.00	0.00	4,307.44	4,143.61
Particulars	Opening Stock		Purchases		Production	Sales		Closing Stock	
	(MT)	Rs. (In Lacs)	(MT)	Rs. (In Lacs)	(MT)	(MT)	Rs. (In Lacs)	(MT)	Rs. (In Lacs)
Finished Material (B)									
Domestic									
(a) Honey Indigenous	39.36	49.05	0.00	0.00	1,970.54	1,888.40	4,743.37	94.62	123.07
( Bulk & Bottle Pack )									
(b) Others	0.00	0.00	0.00	47.99	0.00	0.00	22.03	0.00	35.37
Sub Total ( a + b)	39.36	49.05	0.00	47.99	1,970.54	1,888.40	4,765.40	94.62	158.44
Exports									
(a) Honey Export	33.14	49.94	0.00	0.00	8,735.96	7,868.74	10,328.39	900.37	1,109.08
( Bulk & Bottle Pack)									
(b) Others	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Sub Total ( a + b)	33.14	49.94	0.00	0.00	8,735.96	7,868.74	10,328.39	900.37	1,109.08
Total (B)	72.50	98.99	0.00	47.99	10.706.51	9,757.14	15,093.79	994.98	1,267.52

Sr. No.	Particulars	Amount
a)	Value of Import on CIF Basis	Rs.1,028.35 Lacs
		(Previous year Rs.571.96 Lacs)
b)	Earning in foreign Exchange	Rs.11,196.07 Lacs
	(FOB value of exports)	(Previous year Rs.11,132.56Lacs)
c)	Expenditure in foreign currency	
	Travelling and Business Promotion Expenses	Rs. 78.81 Lacs
		(Previous Year Rs. 7.18 Lacs)
	Exhibition Expenses	Rs. 3.12 Lacs
		(Previous Year Rs. 5.08 Lacs)
	Capital Assets	Rs. 28.49 Lacs
		(Previous Year 46.21 Lacs)
	Testing Charges	Rs. 69.75 Lacs
		(Previous Year NIL)
	Professional Fee and subscription	Rs. 2.18 Lacs
		(Previous Year Rs. 5.96 Lacs)
	Royalty Fees	NIL
		(Previous Year 5.05 Lacs)

## NOTICE FOR THIRTY FIFTH ANNUAL GENERAL MEETING

Dear Shareholders,

**NOTICE** is hereby given that the 35th Annual General Meeting of M/s Apis India Limited will be held at 18/32, East Patel Nagar, New Delhi – 110 008 on Thursday, 28th September, 2017 at 11:00 A.M. at the Registered Office of the Company to transact the following businesses:-

## **As ORDINARY BUSINESS:**

- 1. To receive, consider, and adopt the Audited balance Sheet as at 31<sup>st</sup> March 2017 and the Statement of Profit & Loss for the year ended as on that date together with the Report of the Board of Directors' Report & Auditors thereon.
- 2. To appoint Auditors and to fix their remuneration and in this regard to consider and if thought fit to pass with or without modifications(s), the following resolution as an **ORDINARY RESOLUTION**:
  - "RESOLVED THAT pursuant to Sections 139 and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 ("Rules") (including any statutory modification or re-enactment thereof, for the time being in force), the Company hereby ratifies the appointment of M/s Sudhir Agarwal & Associates, Chartered Accountants, (Firm Registration No.509930C), as Auditors of the Company to hold office from the conclusion of this Annual General Meeting (AGM) till the conclusion of the next AGM of the Company to be held in the year 2018."
  - **RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to take the necessary action for re-appointment of Statutory Auditor and to take any other relevant action in this regard."
- 3. To declare dividend on the 4% Preference Shares of the Company and in this regard to consider and if thought fit to pass with or without modifications(s), the following resolution as an ORDINARY RESOLUTION:
  - "RESOLVED THAT pursuant to relevant provisions of the Companies Act, 2013 the recommendation of Board of Directors for the payment of dividend for the year ended March 31, 2017 at the rate of 4% on 3,50,000 Non Convertible, Non cumulative, Redeemable Preference Shares of Rs. 4/- each, whose name appeared on the Register of Preference Shareholders of the Company at the close of working hours of the Company on Wednesday, September 20, 2017.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to take the necessary action for deposition of the amount of dividend in a separate bank account and for payment of dividend and to take any other relevant action in this regard."

Place: New Delhi

By Order of the Board of Directors

Date: September 6<sup>th</sup>, 2017

Regd. Off. - 18/32, East Patel Nagar

New Delhi – 110 008, India

Sd/-Vikas Aggarwal

(Company Secretary)

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#### **NOTES:-**

 A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY/ PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF. SUCH A PROXY/ PROXIES NEED NOT BE A MEMBER OF THE COMPANY. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. A PROXY FORM IS APPENDED WITH THE ADMISSION SLIP.

The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is sent herewith. Proxies submitted on behalf of the companies, societies etc., must be supported by an appropriate resolution/authority, as applicable.

- 2. Members are requested to note that entry to the meeting hall/Premises is strictly restricted to the members/ beneficial owners holding duly filled in attendance slips and proxies holding valid proxy forms.
- **3.** To prevent fraudulent transactions, members are advised to exercise due diligence and notify the Company of any change in address or demise of any member as soon as possible. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned Depository Participant and holdings should be verified.
- **4.** The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company.
- 5. SEBI has also mandated that for registration of transfer of securities, the transferee(s) as well as transferor(s) shall furnish a copy of their PAN card to the Company for registration of transfer of securities.
- **6.** Details as required in sub-regulation (3) of Regulation 36 of the Listing Regulations in respect of the Directors seeking appointment/ re-appointment at the Annual General Meeting, forms integral part of the notice. Requisite declarations have been received from the Directors for his appointment/ reappointment.
- 7. Electronic copy of the Annual Report for 2017 is being sent to all the members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report for 2017 is being sent in the permitted mode.

- 8. Electronic copy of the Notice of the 35th Annual General Meeting of the Company inter alia indicating the process and manner of electronic voting ('e-voting') along with Attendance Slip, Proxy Form and Route Map is being sent to all the members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same.
- 9. Members may also note that the Notice of the 35th Annual General Meeting, Attendance Slip, Proxy Form, Route Map, Ballot Paper and the Annual Report for 2017 will also be available on the Company's website <a href="www.apisindia.com">www.apisindia.com</a> for their download. The physical copies of the aforesaid documents will also be available at the Company's Registered Office at New Delhi for inspection during normal business hours on working days. Even after registering for e-communication, members are entitled to receive such communication in physical form, upon making a request for the same, by post free of cost. For any communication, the shareholders may also send requests to the Company's investor email id:<a href="mailto:investor.relations@apisindia.com">investor.relations@apisindia.com</a>
- 10.As a part of Green Initiative in corporate governance, the Ministry of Corporate Affairs vide its Circular No. 17/2011 and 18/2011 dated April 21, 2011 and April 29, 2011 respectively has allowed the Companies to send official communication and documents to their shareholders through email. Accordingly, the Company intimated the Stock Exchange with regard to the same on September 29, 2011.

Thus, in cases where the shareholders have registered their e-mail address with their depository participant/Company's registrar and share transfer agent, the Company has decided to henceforth send all documents/communications including notice of general meetings, annual reports, dividend intimations, etc. through e-mail. For other cases, the Company will continue to send the printed Annual Reports as usual.

Shareholders are requested to update their preferred e-mail addresses, with the Company at <a href="mailto:greeninitiative@apisindia.com">greeninitiative@apisindia.com</a> or with depository participants at their registered address, which shall be used for the purpose of sending the official documents through e-mail

11. Shareholder whose e-mail address is not registered with the Company, a copy of this Meeting's notice along with the abridged annual report shall be sent at their registered address by the Company. Shareholders whose mail addresses are registered with the Company and who wish to receive physical copies of the abridged/full version of the annual report may also send their request to the Company at its registered office address or to the Company's Registrar and Share Transfer Agent (RTA), M/s Skyline Financial Services Private Limited, D – 153A, 1<sup>st</sup> Floor, Okhla Industrial Area, Phase – I, New Delhi – 110020.

- **12.**The Register of Members & Share Transfer Books shall remain closed from September 14, 2017 to September 20, 2017 (both days inclusive) for annual closing and determining the entitlement of the shareholders to the final dividend for 2017.
- **13.**The Members are requested to Intimate changes if any in their Address to the Company or to the Registrar and Share Transfer Agent of the Company.
- **14.**The Company has designated an e-mail address <u>investor.relations@apisindia.com</u> for timely action on investor/ shareholder's complaints. Members are requested to forward their complaints, if any, at the designated e-mail address.
- **15.**Members holding shares in physical form are requested to lodge share transfer, transmission and intimate changes, if any, in their registered address, bank account and mandate details, residential status etc. quoting their folio number(s) to Company's share transfer Agents.
- **16.**Members desiring any information regarding accounts in the meeting are requested to write to the Company at least seven (7) days before the date of Annual General Meeting so as to enable the Company to keep the information ready.

## 17. Voting through electronic mean

- In compliance with provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as substituted by the Companies (Management and Administration) Amendment Rules, 2015 ('Amended Rules 2015') and Regulation 44 of the Listing Regulations and Secretarial Standard on General Meetings (SS2) issued by the Institute of Company Secretaries of India, the Company is pleased to provide its members facility to exercise their right to vote on resolutions proposed to be considered at the 35th Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by National Securities Depository Limited (NSDL).
- II. The Voting for the passing of resolution shall take place through E-voting as the requirement of listing agreement of Bombay Stock exchange limited. Mr. Umesh Kumar of Umesh Kumar & Associates shall act as scrutinizer of the company. The user id and password for the purpose of evoting shall be intimated to each shareholder on his E-mail Id. Detailed instruction regarding the voting is mentioned hereby below.
- III. The facility for voting through ballot paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.

- IV. The members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.
- V. The remote e-voting period commences on 24<sup>th</sup> September, 2017 (09:00 am) and ends on 27<sup>th</sup> September, 2017 (5:00 pm). During this period members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 20<sup>th</sup> September, 2017, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.
- VI. In case of queries with regard to e-voting, you may refer to the e-voting user manual for members available on NSDL website, https://www.evoting.nsdl.com/
- VII. A person who is not a member as on the cut-off date should treat this Notice for information purpose only.

## The procedure to login to e-Voting website is given below:

- Open the attached PDF file "e-Voting.pdf" giving your Client ID (in case you are holding shares in demat mode) or Folio No. (in case you are holding shares in physical mode) as password, which contains your "User ID" and "Password for e-voting". Please note that the password is an initial password.
- 2. Launch internet browser by typing the URL https://www.evoting.nsdl.com/
- 3. Click on "Shareholder Login".
- 4. Put User ID and password as initial password noted in step (1) above and Click Login.
- 5. Password Change Menu appears. Change the password with new password of your choice with minimum 8 digits/characters or combination thereof.
- 6. Home page of "e-Voting" opens. Click on e-Voting: Active Voting Cycles.
- 7. Select "EVEN" of (Apis India Limited). Members can cast their vote online from September 24, 2017 (09:00 am) till September 27, 2017 (05:00 pm).
  - Note: e-Voting shall not be allowed beyond said time.
- 8. Now you are ready for "e-Voting" as "Cast Vote" page opens.
- Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm", when prompted.

10. Institutional shareholders (i.e., other than Individuals, HUF, NRI etc.) are also required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/Authority Letter etc. together with attested specimen signature of the duly authorized signatory (ies) who are authorized to vote, to the Scrutinizer through e-mail (csumesh07@gmail.com) with a copy marked to evoting@nsdl.co.in.

# **APIS INDIA LIMITED**

CIN: L51900DL1983PLC164048

Regd. Office: 18/32 East Patel Nagar, New Delhi-110008
Phone No.: 91 11 43206666 Fax: 91 11 2571 3631 Email: mail@apisindia.com

Website: www.apisindia.com

	⊃E <sup>t</sup>	Annual General Meeting –Thursday, September 28,	2017
	35	Allitual General Meeting – Thursday, September 28,	2017
	ne Member		
(In Block Le	etters)		
Name of Pr	roxy, If any		
(In Block Le	· .		
	oxy attends ng in place of member)		
	,		
DP ID/Clier	nt ID/Folio No.		
No. of Shar	res held		
I certify th	hat I am a member / proxy for the me	mber of the Company.	
•	,		
		General Meeting of the Company at the 18/32 East Pa	atel Nagar, New Delh110008 on Thursday, September
28, 2017 at	t 11:00 A.M.		
	he Members/Proxy		Signature of the Member/Proxy
(In BLOCK	letters)		
Note:			
1.	Please complete the Folio/DPID-Client ID	No. and name, sign the Attendance Slip and hand it over at	the Attendance Verification counter at the entrance of
	the Meeting Hall.	, , , , , , , , , , , , , , , , , , ,	
2.		the financial year ended on March 31, 2017 and Notice of th	
		sent to all the members whose e-mail address is registered value. If the same. Members receiving electronic copy and attendin	
3.		nancial year ended on March 31, 2017 and Notice of Annual	
		all members whose email is not registered or have requeste	
	_		
		E-VOTING PARTICULARS	
E,	VEN (E-Voting Event Number)	USER ID	PASSWORD
1		The state of the s	

Note: Please read instructions given at Note No. 17 of the Notice of the 35<sup>th</sup>Annual General Meeting of the Company before casting your vote through e-voting.

## **APIS INDIA LIMITED**

CIN: L51900DL1983PLC164048

Regd. Office: 18/32 East Patel Nagar, New Delhi-110008
Phone No.: 91 11 43206666 Fax: 91 11 2571 3631 Email: mail@apisindia.com

Website : www.apisindia.com

	35 <sup>th</sup> Annual General Meeting – Thursday, 28 <sup>th</sup> September, 2017		
Name of member(s) :	<u> </u>		
Registered address :			
negistered address :			
E Mail Id:			
Folio No. / DP ID - Clie	nt ID:		
I / We, being the member	er(s) holdingshares of the above n	amed Compai	ny, hereby appoint:
1. Name:	E Mail:		
Address:			
	SignatureOr fai	ling him / her	
2. Name:	E Mail:		
2. Nume.			
Address:			
			<del></del>
	Signature		
	nd and vote (on a poll) for me/us and on my/our behalf at the 35 <sup>th</sup> Annual General Meeting of the		
	11.00 a.m. at the Registered office of the Company at 18/32 East Patel Nagar, New Delhi-110008 ns as are indicated below:	and at any ad	journment thereof in
·			
Resolution No.	Resolutions		Optional*
Ordinary Business		For	Against
	Adoption of Balance Sheet, Statement of Profit and Loss and the Reports of the Board of Directors	FOI	Agamst
1.	and Auditors thereon for the financial period ended on March 31, 2017		
2.	Appoint Auditors and to fix their remuneration		
3.	Declaration of dividend on Equity Shares & Preference Shares		
			Affix
Signed this	day of		Revenue Stamp
- 0 >			not less then Rs. 1

Signature of the member Signature of the Proxy Holder(s)

#### NOTE:

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- 2. For the Resolutions, Explanatory Statement and Notes, please refer to the Notice of the 35th Annual General Meeting.
- 3. It is optional to put a 'X' in the appropriate column against the Resolution indicated in the Box. If you leave the 'For' and 'Against' column blank against any or all Resolutions, your Proxy will be entitled to vote in the manner as he / she think appropriate.\*
- 4. Please complete all details including detail of member(s) in above box before submission.